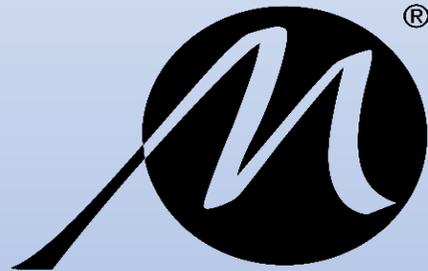


# City of Maricopa



*Risk & Safety Development Update*

# Timeline of Events

Formed Risk  
Management  
Team

Separated  
from the  
Trust

Created Risk  
Manager  
Position

2018

July 2019

Fall 2019

## *The Result?*

Since FY 19/20

Premium: **\$1,132,487** Savings

(all lines of coverage)

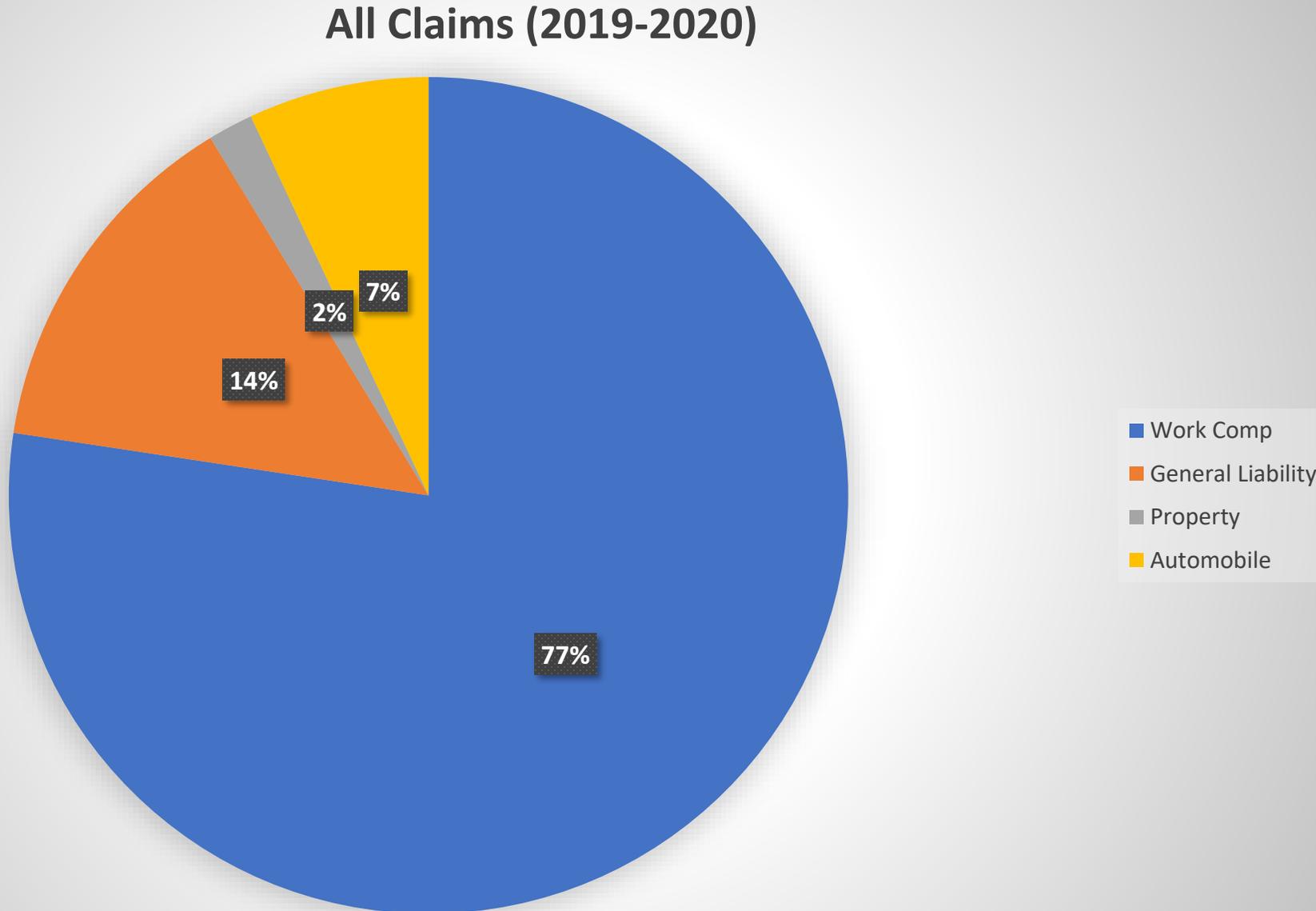
*Challenging the status quo:*



# Data Analysis: Data Driven Decisions

Frequency:

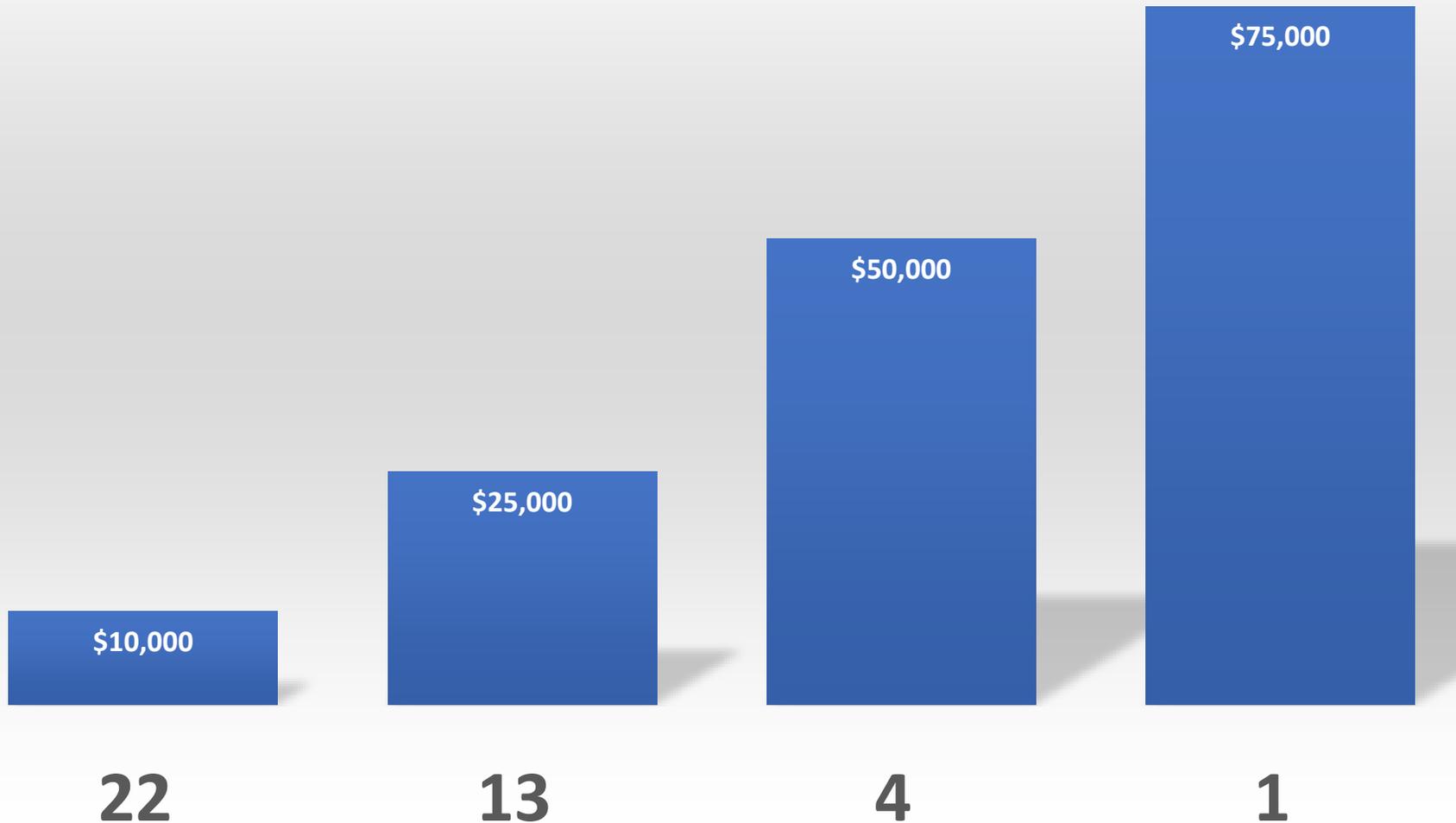
**Pareto Rule (80% of consequences come from 20% of causes)**



**Work Comp:**  
89 Claims out  
of total: 115



# 2014 - 2018 Workers Compensation Costs



## Total Incurred Policy Yr:

2014-2018 \$997,254 (220)

2019-2020 \$123,766 (115)

**Savings: \$873,488**

2014 -2016 \$249,000 per yr.

2019-2020 \$53,000 per yr.



# Premium Savings:

Policies	Carrier	Limits/Deductibles	Renewal	Premium 20/21	21/22 Quotes	% Premium	Notes
Commercial Package (CGL, EPL, PROF)			1-Jul	\$99,661	\$134,639	35%	\$34,978
Auto Liability/PD			1-Jul	\$105,460	\$125,197	19%	\$19,737
Umbrella				\$39,507	\$48,434	23%	\$8,927
Property Package				\$66,621	\$75,725	14%	\$9,104
Workers Compensation	Travelers Casualty and Surety Co of American		1-Jul	\$578,344	\$513,471	-11%	\$72,746 Sub Total Increase \$64,873 Decrease
Tulip CGL			1-Jul		\$0	0%	\$20,380 89% Cyber Increase
Crime					\$4,264		
Cyber				\$22,954	\$43,325	89%	(Expiring premium included Crime)
<b>Total</b>				\$912,547	\$945,055	4%	(includes Cyber quote \$3M Cowbell)
<b>Target for Budget (NTE)</b>					\$1,003,802	10%	Pushing for no more than 10% increase from expiring premium



**- 11% Decrease in Work Comp = \$64,873.00 Savings**

All lines of Coverage increase by \$93,126 but reduced it by \$64,873



# Factors Influencing Worker's Compensation Premiums:

- ✓ Claim Count (self-care count?)
- ✓ Claims with Legal Activity
- ✓ **Claims reported within 0-3 days (89% vs. 62%)**
- ✓ Average length of Employment
- ✓ Average Age
- ✓ **Average Claim Duration (92 vs. 226 days)**
- ✓ Average out of work days
- ✓ Average Modified Duty Days
- ✓ Delay of reporting
- ✓ Experience Modification Number EMOD (Improved: **(.99 to .75 for 2021)**  
**(2015 EMOD 1.66)**)



# More Work To Do:

- ✓ Investigate & Ask “Why?”
- ✓ Use Root Cause Analysis
- ✓ Capture Near Misses & Create Learning Opportunities
- ✓ Assessments & Training
- ✓ Study Trends & Losses
- ✓ Create a Safety Culture (everyone is a risk owner)
- ✓ Bring “Risk” Across All Departments



# Questions?

