## Classification & Compensation RFQ – 2017

## 35 maximum points

| Rate 1 - 5                   | Gallagher  | Heinfeld-Meech  | Segal Waters   | McGrath  |
|------------------------------|--|---|--|--|
| Ariz- Pub Sector exp         | 5 comparable local cities<br>(Buckeye, Gilbert, Queen<br>Creek, Tolleson, Litchfield<br>Park)- 5 | Mostly schools, no prior class study only comp - 3  | 4 comparable local cities<br>(Marana, Sierra Vista,<br>Goodyear, Avondale)-5                                   | No Arizona cities, 5 other cities as references - 3  |
| Cost - Class                 | \$10,000 - 5   | \$44,950 - 3  | \$30,000 - 4   | \$18,784 - 4   |
| Cost – Comp                  | \$45,000 -4<br>Project costs: \$22,000   | \$17,600 - 5  | \$40,000 - 4   | 18,784 - 5   |
| Classification plan          | Review of pos. questionnaires<br>& specs., ensure legally<br>compliant, No interviews - 3        | Includes interviews, no<br>mention of ADA or<br>internal equity 3                             | ee interviews (1-day),<br>titles, key diffs btwn job<br>families, FLSA - 5                                     | ee-interviews and dept<br>directors, PDQ's, no<br>mention of part-time - 4                                 |
| Compensation plan            | Market analysis,<br>(lag/lead,etc.)implementation<br>options, compression<br>assessment - 5      | Fiscal impacts to city, rec for implementation, future maintenance incl                       | Custom, use 60 titles,<br>market comparison by<br>title, part-time not<br>mentioned in the<br>deliverables - 4 | Compression issue not mentioned but have PS exp., would assess current vs possible change to structure - 3 |
| Policy & Procedure<br>Review | Included in deliverables, but little detail provided- 4  | Not mentioned in<br>deliverables, nor is part-<br>time pay schedule - 2                       | Assess policies, mkt<br>comparison, draft<br>policies in Word so we<br>can edit - 4                            | Assess policies, would assist in communicating current recom. and future maintenance - 4                   |
| Deadline                     | 5 months - 4   | 3 months - 5  | 5 months - 4   | 6 months -3  |
| Comments                     | 2-days on-site, up to 3 implementation options w/b provided, compression mitigation solutions    | Minimal city experience,<br>less familiarity with<br>common city class &<br>comp issues, etc. | 1-day of interviews, 1 –<br>day of on-site<br>presentations  | 4 on-site visits,<br>mentioned appeal<br>process for ee's, phased<br>approach for<br>implementation.       |
| Total Points                 | 29 points  | 24 points   | 30 points  | 26 points  |

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