

39700 W. Civic Center Plaza Maricopa, AZ 85138 Ph: 520.568.9098 Fx: 520.568.9120 www.maricopa-az.gov

## City of Maricopa Finance Department SOLE/SINGLE SOURCE JUSTIFICATION

Sole Source: Only one (1) vendor is capable of providing a particular item or service.

Single Source: A product or service is available from more than one (1) source, but for particular reasons, it must be purchased from a specific vendor

Description: FARO Technologies Inc. FOCUS3D S Series Laser Scanners and SCENE software

- Please describe the item or service and it's function: 3D Measurement technology. The devices are used for inspecting, planning and documenting large volume spaces or structures in 3D, as well as for law enforcement, forensics, accident reconstruction, crime scene investigation, bullet trajectory, bloodstain pattern analysis and bomb blast sites.
- 2. Sole/Single Source Justification: FARO Technologies Inc. is the sole provider of hardware service, software warranty, maintenance, annual calibration and FARO Certified train the trainer programs.
- 3. What necessary features does the vendor provide which are not available from other vendors? Unique to the FOCUS3D S Series and FOCUS3D X and S Series of laser scanners is the "self-leveling" feature offered by the on-board inclinometer. This sensor can reduce officer documentation time by 20-30 minutes for each station move when scanning a scene as they don't need to level the instruments like a standard total station or other laser scanners. This can save considerable time and road closure times.
- 4. What steps were taken to verify that these features are not available elsewhere? Through exhaustive internet searches, discussions, and standards of practice in the industry it was determined that there are no comparable systems out there. Other government entities that have sole sourced this product are the Department of Defense, the federal government, various intelligence organizations, the military and law enforcement divisions.

City of Maricopa Requesting Department: Police Department

Contact: James Hughes

Requested Vendor: FARO Technologies, Inc.

Cost Estimate: \$97,025.73 Address: 250 Technologies Park Lake Mary, FK 32746-7115

## Statement of Recommendation:

Recommendation for sole/single source is based upon an objective review of the good/service being required along with the unique technology this system offers. There is no conflict of interest on my part or personal involvement in any way with this request. No gratuities, favors or comprising actions have taken place. My personal familiarity with particular brands, types of equipment, materials or firms was not an influence on my request to sole/single source this purchase. In the best interest of the City of Maricopa and pursuant to Arizona Procurement Code, Chapter 23, ARS 41-2536, R2-7-E301 it is recommended this procurement be awarded to FARO Technologies Inc.

Signature

3-16-17