



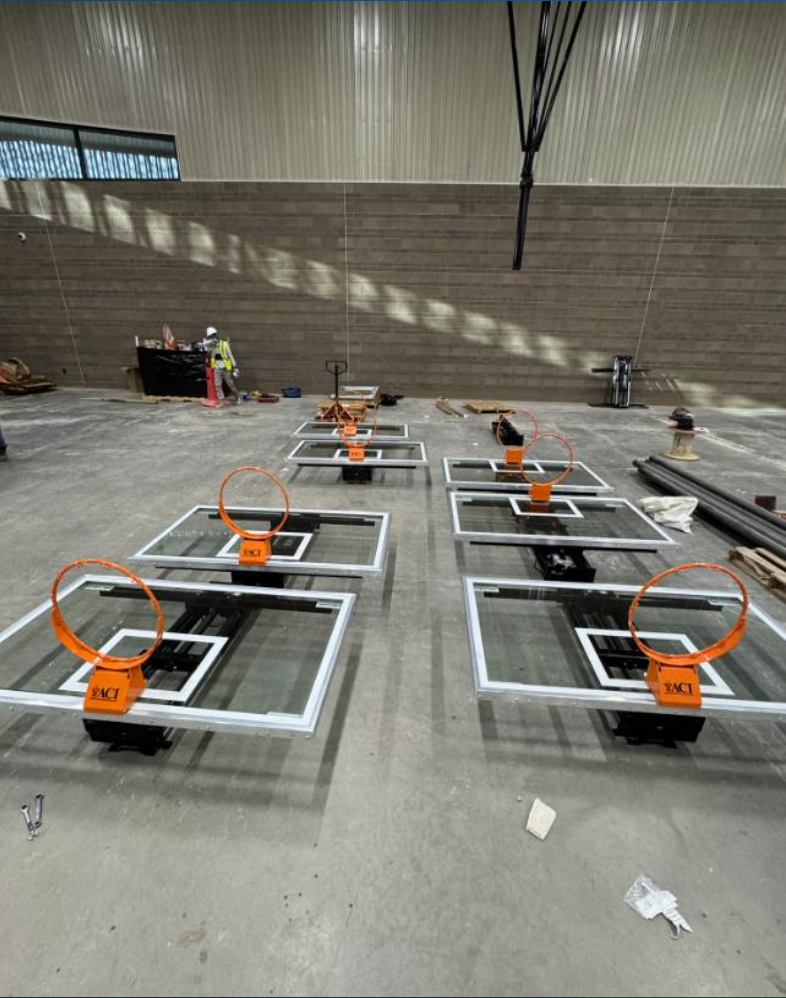
New Rates and Policy Adjustments

June 16, 2026

Progress to Date



Progress to Date



Rate Changes Overview

- Copper Sky Additions
- Field House Additions
- Membership Additions
- Mike Ingram Heritage Park Additions
- Minor Policy Adjustments

FIELDHOUSE RESEARCH OVERVIEW

BUILDING THE RIGHT FACILITY. TOGETHER

RESEARCHED

- ✓ Reviewed more than 25 comparable fieldhouses and gymnasium court rental locations throughout the valley and the U.S.
- ✓ Evaluated rental rates, membership and day pass options and hours of operation
- ✓ Analyzed pricing structures, peak vs. non-peak models, and amenities
- ✓ Balanced competitiveness, accessibility, and operational sustainability

COMMUNITY DEMAND



Local schools needing gym space for their programs.



Club sports



Camps and clinics



Maricopa Rec Sports

OPERATIONAL PLANNING

- ✓ Developing allocation guides and time periods
- ✓ Creating clear booking processes and user information
- ✓ Establishing operational needs and staffing
- ✓ Goal: Maximize use, create consistent experiences, and support our community

OPERATIONAL READINESS

PREPARED. STRATEGIC. PURPOSEFUL.



Parks and Recreation Advisory Committee

Presentation of draft fees we presented to the Parks and Recreation Advisory Committee on March 26, 2026.



Draft Fees were posted for 60 Days

Following state statute, the draft fees were posted as a public notice for 60 days.



Public Outreach

Staff reached out to interested customers about draft fees for feedback.



WHAT SUCCESS LOOKS LIKE

YOUTH DEVELOPMENT

Safe, year-round recreation and sports opportunities for local youth

COMMUNITY ACCESS

Flexible programming and accessible indoor space for residents and organizations

TOURNAMENT & EVENT GROWTH

Regional events that bring visitors, activities, and exposure to Maricopa

OPERATIONAL SUSTAINABILITY

Balanced scheduling, staffing, and revenue models designed for long-term success

ECONOMIC & COMMUNITY IMPACT

Support for local businesses, schools, and community partnerships

The Fieldhouse at Copper Sky is positioned to become both a **community asset** and a **regional destination**.

Rate Additions

The Fieldhouse at Copper Sky

96	Flex Space		\$ 54.00		\$ 35.00		\$ 108.00
-	Basketball Court		\$ 77.00		\$ 50.00		\$ 154.00
-	Basketball Court - Youth		\$ 68.00		\$ 44.00		\$ 136.00
-	Volleyball Court		\$ 61.00		\$ 40.00		\$ 122.00
-	Volleyball Court - Youth		\$ 52.00		\$ 34.00		\$ 104.00
-	Pickleball Court		\$ 35.00		\$ 23.00		\$ 70.00
-	Pickleball Court - Youth		\$ 29.00		\$ 19.00		\$ 58.00
999	Full Gym (4 Basketball Courts)*		\$ 308.00		\$ 200.00		\$ 616.00
999	Full Gym – Youth (4 Basketball Courts)*		\$ 272.00		\$ 177.00		\$ 544.00

Field House Comparables

City/Location	Resident & Non profit	Local Business	Non-Resident
Maricopa Field House	\$ 50.00	\$ 77.00	\$ 154.00
Maricopa Field House Youth	\$ 44.00	\$ 68.00	\$ 136.00
MUSD Gym	\$ 58.00	\$ 88.00	-
Kroc Center	\$60-75	\$60-75	-
Marana Rec Center	\$ 75.00	\$ 150.00	\$ 95.00
**Total Cost			

City/Location	Resident & Non profit	Local Business	Non-Resident
Maricopa Field House *4 Courts	\$ 200.00	\$ 308.00	\$ 616.00
Maricopa Field House Youth *4 Courts	\$ 177.00	\$ 272.00	\$ 544.00
Kroc Center *3 Courts	\$ 200.00	\$ 245.00	-
Marana Rec Center *3 Courts	\$ 250.00	\$ 550.00	\$ 350.00
Previous Copper Sky Cost *2 Courts	\$ 250.00	-	\$ 332.00

*Note: Full Gym- Requires an additional \$35 per hour for staff to be present. In addition, staff will charge a \$5 gate fee for non-residents, excluding sport participants, activity participants, coaches, user staff, and referees. Renters may remove the gate fee, but reservation will increase by an additional 20%. Availability may be limited at staff discretion.

Rate Additions

Increase	
Decrease	
New	
No Change	
Remove	-

Local Business and Base Rate per Hour	Proposed Local Business and Base Rate per Hour	Resident & Non-Profit (35% Disc of Base Rate)	Proposed Resident & Non-Profit	Non-Resident (200% of Base Rate)	Proposed <u>Non-Resident</u>
---------------------------------------	--	---	--------------------------------	----------------------------------	------------------------------

Copper Sky Indoor Facilities

		Local Business and Base Rate per Hour	Proposed Local Business and Base Rate per Hour	Resident & Non-Profit (35% Disc of Base Rate)	Proposed Resident & Non-Profit	Non-Resident (200% of Base Rate)	Proposed <u>Non-Resident</u>
90	Multi-Purpose – A (aka Dry)	\$ 54.00		\$ 35.00		\$ 108.00	
90	Multi-Purpose – B (aka Wet)	\$ 54.00		\$ 35.00		\$ 108.00	
-	Basketball Court		\$ 77.00		\$ 50.00		\$ 154.00
-	Basketball Court - Youth		\$ 68.00		\$ 44.00		\$ 136.00
-	Volleyball Court		\$ 61.00		\$ 40.00		\$ 122.00
-	Volleyball Court - Youth		\$ 52.00		\$ 34.00		\$ 104.00
-	Pickleball Court		\$ 35.00		\$ 23.00		\$ 70.00
-	Pickleball Court - Youth		\$ 29.00		\$ 19.00		\$ 58.00
500	Full Gym (2 Basketball Courts)*		\$ 154.00		\$ 100.00		\$ 308.00
500	Full Gym – Youth (2 Basketball Courts)*		\$ 136.00		\$ 88.00		\$ 272.00

- Matching Field House Rates

Rate Additions

Memberships*												
Copper Sky Multigenerational Center & Fieldhouse							Fieldhouse Only					
Adult Resident	Adult Non-Resident	Two Person Resident	Two Person Non-Resident	Family Resident	Family Non-Resident	Adult Resident	Adult Non-Resident	Two Person Resident	Two Person Non-Resident	Family Resident	Family Non-Resident	
Copper*	\$ 31.00	\$ 40.00	\$ 46.00	\$ 60.00	\$ 60.00	\$ 77.00	\$ 15.50	\$ 20.00	\$ 23.00	\$ 30.00	\$ 30.00	\$ 38.50
Bronze*	\$ 38.00	\$ 49.00	\$ 59.00	\$ 75.00	\$ 73.00	\$ 93.00	\$ 19.00	\$ 24.50	\$ 29.50	\$ 37.50	\$ 36.50	\$ 46.50
Iron*	\$ 53.00	\$ 65.00	\$ 79.00	\$ 97.00	\$ 104.00	\$ 127.00	\$ 26.50	\$ 32.50	\$ 39.50	\$ 48.50	\$ 52.00	\$ 63.50

Day Pass Options															
Copper Sky Multigenerational Center & Fieldhouse								Fieldhouse Only							
Adult Resident	Adult <u>Non-Resident</u>	Youth & Student Resident	Youth & Student Non-Resident	Senior Resident	Senior <u>Non-Resident</u>	7 Day Pass Adult	7 Day Pass Youth & Student	Adult Resident	Adult <u>Non-Resident</u>	Youth & Student Resident	Youth & Student Non-Resident	Senior Resident	Senior <u>Non-Resident</u>	7 Day Pass Adult	7 Day Pass Youth & Student
\$ 12.00	\$ 16.00	\$ 6.00	\$ 8.00	\$ 10.00	\$ 13.00	\$ 57.00	\$ 28.50	\$ 6.00	\$ 8.00	\$ 3.00	\$ 4.00	\$ 5.00	\$ 6.50	\$ 28.50	\$ 14.25

Aquatics Day Pass (Open Swim Only)	
Youth/Student	Adult/Senior
\$ 2.00	\$ 4.00

- Copper Sky Membership- Fees are unchanged. Adding access to Fieldhouse.
- Creating fieldhouse only membership
- No other changes made

Notes*

- Membership Discounts: 10% Military, 10% Senior, 50% Youth/Student (off adult rate). Other promotional discounts may be available at staff discretion.
- Iron Membership Join fee: Adult- \$27, two-person \$37, Family \$47
- Copper & Bronze early cancellation fee: \$50
- Membership Suspension Fee: \$10 for up to 3 billing cycles. Additional \$10 fee for each month thereafter.
- Children 18 months and younger are free.

Rate Additions

Increase	
Decrease	
New	
No Change	
Remove	-

Local Business and Base Rate per Hour	Proposed Local Business and Base Rate per Hour	Resident & Non-Profit (35% Disc of Base Rate)	Proposed Resident & Non-Profit	Non-Resident (200% of Base Rate)	Proposed <u>Non-Resident</u>
---------------------------------------	--	---	--------------------------------	----------------------------------	------------------------------

Copper Sky Outdoor Facilities/Fields

Unlimited	DG Path*		\$ 154.00		\$ 100.00		\$ 308.00
Unlimited	Disc Golf*		\$ 154.00		\$ 100.00		\$ 308.00

- Previously included in 2019 resolution
- 2019 resident rate- \$100
- Rare Usage- Usually non-profit 5ks or disc golf tournaments
- *Note: DG Path & Disc Golf- Not intended for exclusive use, users are expected to yield to pedestrians.

Rate Additions

Increase	
Decrease	
New	
No Change	
Remove	-

Local Business and Base Rate per Hour	Proposed Local Business and Base Rate per Hour	Resident & Non-Profit (35% Disc of Base Rate)	Proposed Resident & Non-Profit	Non-Resident (200% of Base Rate)	Proposed <u>Non-Resident</u>
---------------------------------------	--	---	--------------------------------	----------------------------------	------------------------------

Copper Sky Outdoor Facilities/Fields

Unlimited	Small Parking Lot Fee*		\$ 85.00		\$ 55.00		\$ 170.00
Unlimited	Large Parking Lot Fee*		\$ 165.00		\$ 107.00		\$ 330.00

- Previously included in 2019 resolution
- 2019 resident rate- Small: \$50 Residents. Large: \$100 Residents
- Matching current Rates: Multi-Gen Lawn- *85\$ per hour. Great Lawn- \$165 per hour
- Rare Usage
- *Note: Small parking lot- Between 5-125 spaces. Space is limited and available at staff discretion in locations around the City, not limited to Copper Sky Park.
- *Note: Large parking lot- 125+ spaces. Space is limited and available at staff discretion in locations around the City, not limited to Copper Sky Park.



Small Parking Lot Example

Rate Additions

Increase	
Decrease	
New	
No Change	
Remove	-

Local Business and Base Rate per Hour	Proposed Local Business and Base Rate per Hour	Resident & Non-Profit (35% Disc of Base Rate)	Proposed Resident & Non-Profit	Non-Resident (200% of Base Rate)	Proposed <u>Non-Resident</u>
---------------------------------------	--	---	--------------------------------	----------------------------------	------------------------------

Copper Sky Outdoor Facilities/Fields

Vendor Space Fee*	\$ 30.00	\$ 20.00	\$ 60.00
-------------------	----------	----------	----------

- New Fee
- Current Happenings: Food Trucks limited to 1 legal parking space
- Facilitate Local Business
- Create a more enjoyable user experience
- New Revenue Source
- *Note: Vendor space- Space is limited and available at staff discretion in locations around the City, not limited to Copper Sky Park. Locations to be determined at staff discretion. Vendor fees for city events are not related to this item.
- Examples: Field House/Aquatics/Tournaments
- Staff will create flyer with more info- location, insurance requirements, rules, etc.



Illustrative Examples Only

Rate Additions

Increase	
Decrease	
New	
No Change	
Remove	-

Local Business and Base Rate per Hour	Proposed Local Business and Base Rate per Hour	Resident & Non-Profit (35% Disc of Base Rate)	Proposed Resident & Non-Profit	Non-Resident (200% of Base Rate)	Proposed Non-Resident
---------------------------------------	--	---	--------------------------------	----------------------------------	-----------------------

Lake View Park

Unlimited	Lake View Softball & Baseball	\$ 13.00		\$ 8.00		\$ 26.00	
Unlimited	Lake View Softball & Baseball - Youth	\$ 7.00		\$ 5.00		\$ 14.00	
25	Small Ramada		\$ 15.00		\$ 10.00		\$ 30.00

Mike Ingram Heritage Park

Unlimited	Outdoor amphitheater/Grass Area		\$ 80.00		\$ 52.00		\$ 160.00
25	Small Ramada		\$ 15.00		\$ 10.00		\$ 30.00

Library/Cultural Center Rooms

250	Library/Cultural Redwood A/B	\$ 108.00		\$ 70.00		\$ 216.00	
150	Library/Cultural Redwood A	\$ 54.00		\$ 35.00		\$ 108.00	
100	Library/Cultural Redwood B	\$ 54.00		\$ 35.00		\$ 108.00	
25	Library/Cultural Pine Room	\$ 30.00		\$ 20.00		\$ 60.00	
25	Library/Cultural Maple Room	\$ 30.00		\$ 20.00		\$ 60.00	
25	Library/Cultural Willow Art Studio		\$ 30.00		\$ 20.00		\$ 60.00
	Library/Cultural Outdoor amphitheater/Grass Area	\$ 80.00		\$ 52.00		\$ 160.00	
	Library/Cultural Atrium	\$ 175.00		\$ 114.00		\$ 350.00	

- Amphitheater fee matches library amphitheater fee
- Ramadas match other park ramadas
- Willow Art Studio to be consistent with other library/cultural center rooms

Facility Rentals Policy Revisions

ix) The highest priority of the City is to provide space for local residents, however, the City recognizes the positive economic impact of large tournaments and other large events. Thus, tournaments or other bookings of a certain significant size (determined in the allocation guide), may qualify for the base rate. Tournaments and other events will be evaluated on a case-by-case basis with a goal to balance local play with attracting out-of-town visitors and revenue.

- Purpose
 - The Field House offers greater opportunity for events besides tournaments
 - Non-Resident Rate is extremely high and would be a barrier to organizations who would otherwise come to Maricopa
 - Economic Impact, Sports and Events tourism, Marketing

Facility Rentals Policy Revisions

- New Additions

iv) **Resident rate** Renters may use the discounted rate at one event per fiscal year (July 1-June 30) while charging or requiring donations for entry. Any subsequent events within the same fiscal year hosted by the same renter may only use the discounted rate if the event is open to the general public and does not require any purchase, fee payment, or donation to gain admission. **This section does not apply to non-profit organizations.**

- Purpose

- Clarification of intent
- Clarification for staff

Conclusion

- Copper Sky Additions
- Field House Additions
- Membership Additions
- Mike Ingram Heritage Park Additions
- Minor Policy Adjustments

Questions?