



# Enrichment Programs

## *Fees and Rental Rates*

February 2, 2016



# Enrichment Programs

- Designed to increase the quality of life for our Maricopa residents
- Programs include pickleball open play, cake decorating classes, karate classes, dance classes.... **and now trips**



# Enrichment Programs: MOREE

- In creating the MOREE programs the goal is to brand some of the enrichment classes and focus them under an organized mission statement with goals and objectives



# Enrichment fees

- The fee expansion was proposed on December 1, 2015 to allow for a greater range of enrichment programs, including trips



# Trip schedule



Trip	Date	Pre-trip date	Departure time	Price Res/NR	Course Number
Trip Leader Training Info Session	Tuesday Jan. 12	NA	6PM	FREE	2727
Birding Trip	Tuesday Jan. 26	Jan 21	9AM	25/30	2729
Trip Leader Training	Fri.-Sun Jan. 29-31	Jan 26	TBA	TBA	
Camelback Day Hike	Saturday Feb. 6th	Feb 2	8AM	10/12	2730
Biosphere 2	Tuesday Feb. 9	Feb 4	9AM	40/50	2731
Wilderness and Remote First Aid	Sat. Feb 20 + 27	NA	8AM-6PM	80/95	2732
Phoenix Science Center	Tuesday Feb. 23	Feb 18	9AM	35/42	2733
Reavis Ranch Backpacking	Sat. -Sun march 5-6	March 1	8AM	35/42	2734
Kartchner Caverns	Tuesday March 8	March 3	9AM	65/80	2735
National Parks of Utah	Sat- Sun March 12-20	Feb. 25	8AM	350/400	2736
Canyon Lake Dolly Boat Tour	Tuesday March 22	March 10	9AM	45/55	2737
Sedona and Montezuma Castle	Tuesday March 29	March 24	9AM	50/60	2738

ALL TRIP DATES & MEETINGS ARE SUBJECT TO CHANGE. ALL PRE-TRIP MEETINGS WILL BE HELD AT 6:00 PM, at Copper Sky UNLESS OTHERWISE NOTED.  
 ALL TRIPS ARE SOLD ON A FIRST-COME-FIRST-SERVED BASIS AND SUBJECT TO SELL OUT. THE PRE-TRIP IS THE DEADLINE TO SIGN UP.  
 PLEASE SEE OUR WEBSITE FOR ADDITIONAL TRIPS AND SCHEDULE CHANGES.

## \*\*\*\*\*Trip leader training program\*\*\*\*\*

The trip leader training program is for anyone who is interested in the outdoors and/or in leading others in the outdoors. Those that complete the training program will learn outdoor living skills, group management skills, receive a minimum of 3 certifications and most importantly get exercise while have a good time with great people!

For more information contact Josh Bowman at [Joshua.bowman@maricopa-az.gov](mailto:Joshua.bowman@maricopa-az.gov) or 520-316-4604

# Predicted Trip Series Money Summary

	Participants	Predicted cost	Predicted profit	Resident Fee
Bird watching	12	\$160	\$140	\$25
Camelback	12	\$60	\$60	\$10
Biosphere 2	12	\$360	\$120	\$40
Wilderness and remote first aid	12	\$498	\$462	\$80
Phoenix Science Center	12	\$293	\$127	\$35
Reavis Ranch	12	\$150	\$270	\$35
Kartcher Caverns	12	\$447	\$333	\$65
National Parks of Utah	10	\$1763	\$1597	\$350
Canyon lake Dolly boat tour	12	\$389	\$151	\$45
Montezuma castle and Sedona	12	\$340	\$260	\$50
		total	\$3520	



# Trip cost recovery

- Trip covers the cost of participants transportation, park entrance fees and gear.
- Cost does not include food.
- All overnight trips are camping trips and not in hotels.
- Most trips cover cost with 6 participants.
- Trips only run if they cover costs.





# Camping in the park



**Join us for the First annual Copper Sky Family camp in the park on APRIL 15-16, 2016.**

**Pre -registration is required for overnight tent camping at a fee of \$10 per tent.**

**No campfires on ground.**

**Camping gear available to rent from Copper Sky while supplies last**



# MOREE Gear Rental

- Vision – “To provide high quality outdoor equipment at an affordable price while promoting physical activity and environmental stewardship of the local natural resources.”
- Staff would rent out gear for a one day trip or a multiple week adventure. As the program grows gear can be added to the items available for rental.
- We propose a daily outdoor gear rental fee of \$1-35.



# Example Prices

Equipment	Rental price	
	24 Hour	Additional 24 hours
Tent 2 Person	\$6	\$2
Sleeping Bags	\$5	\$2
Sleeping Pads	\$3	\$1
Head Lamp	\$3	\$1
Packs	\$8	\$2



# Gear cost recovery

<b>Equipment</b>	<b>Original cost</b>	<b>Replacement cost (msrp)</b>	<b>Break even point (based on # of one day rentals)</b>
<b>Tent 2 Person</b>	\$74	\$160	12.33
<b>Sleeping Bags</b>	\$55	\$120	11
<b>Sleeping Pads</b>	\$36	\$80	12
<b>Head Lamp</b>	\$24	\$45	8
<b>Packs</b>	\$160	\$290	20



# Questions or Comments?

