EXHIBIT B

GPEC PERFORMANCE MEASURES FY 2018

Specific performance targets as established by the GPEC Executive Committee and Board of Directors:

1.	Payroll Generated	\$326.60M
2.	Total Number of Jobs Created	6,919
3.	Total Number of High-Wage Jobs ¹	2,698
4.	Average High-Wage Salary	\$52,810
5.	GPEC Assists ²	10
6.	Number of Qualified Prospects	229
7.	Number of Qualified International Prospects	38

Footnotes:

- 1. High Wage Jobs: High wage jobs are those that are over 125% of the Maricopa County Median Wage (currently \$44,700).
- 2. GPEC Assist: Companies that located in the region, for which GPEC provided assistance, that do not qualify as a locate due to project size, for example; and would otherwise be listed as "non-reported locates." This replaces the Emerging Tech Assist metric from previous reports to better capture GPEC activities.