

PURCHASING SUMMARY

City of Maricopa
Purchasing Office

Fire Department Thermal Imaging Equipment

Federal GSA Contract No. #GS-07F-0043L

In accordance with City of Maricopa, Purchasing Code, Article IV, Section 3-223, Cooperative Purchasing, it is recommended that the Federal GSA Contract No. #GS-07F-0043L be utilized to purchase Thermal Imaging Equipment for the Fire Department.

The City of Maricopa's Fire Department has reviewed the specifications of the Thermal Imaging Equipment and worked with the Purchasing Staff to research a cooperative contract for the purchase. It was determined that utilizing the cooperative contract provided by the Federal GSA Contract was the best option. This contract is a sole source distributor of Bullard thermal Imaging cameras in the State of Arizona and awarded to L. N. Curtis & Sons on November 1, 2000 and expires October 31, 2020.

Based upon the specification review done by the City of Maricopa Staff, and utilizing the favorable pricing obtained by using the Federal GSA Contract contract, it is recommended that the purchase be awarded to L. N. Curtis & Sons.

Respectfully submitted,



Kathleen M. Shipman, CPPB
Purchasing Manager
July 19, 2016

TITLE

The Mayor and City Council shall discuss and possibly take action on approving a purchase from LN Curtis for five (5) Bullard Eclipse LDX Thermal Imaging Cameras and the upgrade of two (2) Bullard T3 Cameras to Bullard Eclipse LDX Thermal Imaging Cameras pursuant to Section 3-223, "Cooperative Purchasing" of the City Code in an amount not to exceed \$54,000.00. The expenditure will be paid from the General Budget line item 10022527 55690.

..AGENDA ITEM DESCRIPTION

This request is to purchase five (5) Bullard Eclipse LDX Thermal Imaging Cameras and the upgrade of two (2) Bullard T3 Cameras to the Bullard Eclipse LDX Thermal Imaging Cameras. These cameras will be assigned to all the front line apparatus to include the Battalion vehicle. The cameras will enable firefighters to be able to "see" more clearly enhancing the safety of firefighters and providing quicker search of the involved structure. There is a safety issue if we continue using our older cameras we currently have due to the fact they have reached their service life and these newer cameras have an improved technology to enhance the picture on the camera.

This purchase is being requested in conjunction with the General Budget for the purchase of equipment that will replace the 9-year-old equipment. Approval of this request will enhance public safety by providing a quality thermal imaging camera to increase the safety of our firefighters and enhancing their capabilities in conducting searches in hazardous environments.

This request is based on Section 3-223 "Cooperative Purchasing" of the City Code. Staff seeks to utilize GSA Contract No. GS-07F-0043L to procure the Bullard Eclipse Cameras.

This item will be presented by Chief Brady Leffler.

..STAFF RECOMMENDATION

Staff recommends approval of the purchase from LN Curtis for five (5) Bullard Eclipse LDX Thermal Imaging Cameras and the trade-in and upgrade of two (2) T3 Imaging Cameras to the Eclipse LDX Cameras.



Randy Lee
Regional Sales Manager
1898 Safety Way
Cynthiana, KY 41031
Randy_lee@bullard.com
Cell: 801-891-7474

July 12, 2016

Maricopa Fire Department

To Whom it May Concern;

This letter serves as a notice that L.N. Curtis & Sons, with an office in Phoenix, Arizona is the sole source distributor of Bullard thermal imaging cameras in the State of Arizona. This also covers all service, repairs or parts for Bullard thermal imagers.

This exclusive contract with L.N. Curtis & Sons covers all municipal and industrial markets in the State of Arizona. The sole source applies exclusively to our thermal imaging cameras. This does not apply to other products made by Bullard.

Should you have any questions, please feel free to contact me.

Regards,

A handwritten signature in black ink that reads 'Randy Lee'.

Randy Lee
Regional Sales Manager
Emergency Responders Division

Americas:
E.D. Bullard Company
1898 Safety Way
Cynthiana, KY 41031-9303
Toll free: 877-BULLARD (285-5273)
Tel: 859-234-6616 • Fax: 859-234-8987
www.bullard.com

Europe:
Bullard GmbH
Lilienthalstrasse 12
53424 Remagen • Germany
Tel: +49-2642 999980
Fax: +49-2642 9999829
www.bullardextrem.com

Asia-Pacific:
Bullard Asia Pacific Pte. Ltd.
LHK Building
701, Sims Drive, #04-03 • Singapore 387383
Tel: +65-6745-0556 • Fax: +65-6745-5
www.bullard.com

L.N.CURTIS & SONS

TOOLS FOR HEROES® since 1929

Small Business
 CAGE Code: 5E720
 DUNS#: 009224163
 Fed ID#: 94-1214350
 CCR Registration Status: Current & Active
 GSA Contract: GS-07F-0043L
 DLA Fire & Emergency Services Prime Contractor

Quote Reference	070716MFD	Terms Net 30
Date	July 7, 2016	FOB Destination
Offer Valid for	60 days	SHIP to ADDRESS:
CUSTOMER:		
Maricopa Fire Department		
Attn Captain Sherwood		
Email: will.sherwood@maricopa-az.gov		

We are honored to provide the following offer for the items you have requested.
 If you have questions, need additional information, or to place an order, call:
 Brendon Norton, (602) 453-3911 (primary contact)

Travis Sparks, (520) 709-6360

QUOTE REFERENCE:	070716MFD	QTY	UoM	UNIT PRICE	EXTENDED PRICE
PART NUMBER	DESCRIPTION				
ECLDXUPGRADE	Upgrade Functioning Bullard T3 Thermal Imager Manufactured after Jan. 1, 2007 to Eclipse LDX with similar features as currently present on T3 Imagers also to include 2 batteries, Desktop Charger, Data Cable, and Three Year Warranty on Camera	2	each	\$ 3,799.00	\$ 7,598.00
ECLPOWERHOUSE	Bullard Powerhouse Vehicle Charging Station	2	each	\$ 664.00	\$ 1,328.00
ECLDXBUNDLE	Bullard Eclipse LDX Thermal Imager with Spot Temperature Measurement, Super Red Hot Colorization to include 2 batteries, Powerhouse Vehicle Charger, Data Cable, and Five Year Warranty On Camera	5	each	\$ 6,835.00	\$ 34,175.00
ECLETT	Bullard Eclipse LDX Installed Electronic Thermal Throttle for above imager	5	each	\$ 949.00	\$ 4,745.00
ECLRETRACT	Eclipse Retractable Lanvard	7	each	\$ 53.80	\$ 376.60
ECLNIMHB	Bullard Eclipse NIMH Rechargeable Battery	11	each	\$ 64.00	\$ 704.00
				Sub-total:	\$ 48,926.60
				Tax:	\$ 4,207.69
				Shipping:	
				TOTAL:	\$ 53,134.29

Tax Rate: 8.60%

DELIVERY:	4-6 weeks
NOTES:	Eligible Bullard Camera's to be upgraded must be functioning and manufactured after January 1st, 2007. Upgraded camera's will come with the same features as original camera has. For example, if your camera has an electronic thermal throttle, then the upgraded camera will come with an electronic thermal throttle.

LNCS' offer is contingent upon receiving timely Customer Furnished Information (CFI) as may be required for order fulfillment and prior to order acceptance. Such CFI includes, but is not limited to garment sizing, product colors, fabric types, and the selection and placement of options and accessories. All prices quoted are subject to applicable taxes.

THANK YOU FOR THIS OPPORTUNITY TO QUOTE

L. N. Curtis & sons • Southwest Division • 4647 South 33rd Street • Phoenix, AZ 85040
 General Phone: 602-453-3911 • Facsimile: 602.453.3910 • AZSales@LNCurtis.com

L.N.CURTIS & SONS

TOOLS FOR HEROES®

since 1929

GENERAL SERVICES ADMINISTRATION

FEDERAL SUPPLY SERVICE AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system.

The internet address for GSA Advantage! is <http://www.gsaadvantage.gov>.

For more information on ordering from Federal Supply Schedules, go to [How to Buy Through the GSA](#)

FEDERAL SUPPLY SCHEDULE 084: Law Enforcement, Security, Fire, Rescue, Special Purpose Clothing, and Emergency/Disaster Response

FSC CLASSES: 42 and 84

CONTRACT NUMBER: GS-07F-0043L

CONTRACT PERIOD: Nov. 1, 2000 through October 31, 2020

CONTRACTOR: L. N. Curtis & sons

1800 Peralta Street
Oakland, CA 94607
Phone: (888) 950-6677
Fax: (510) 446-2224

Web site: <http://www.LNCurtis.com> (website & ordering)

[Click here to see L. N. Curtis & sons' GSA Product Catalog](#)

CONTRACT ADMINISTRATION: Nick Lawrence, (510) 268-3344, NLawrence@LNCurtis.com

Steve Adams, (510) 268-3351, SAdams@LNCurtis.com

SALES SUPPORT: Jeff Curtis, (510) 268-3325; JCurtis@LNCurtis.com

BUSINESS SIZE: Small

Prices are net, discount deducted

INFORMATION FOR ORDERING ACTIVITIES**1. AWARDED SPECIAL ITEM NUMBERS (Schedule 84 SINs):**

- 426 4F** Emergency Preparedness and First Responder Equipment - Includes Decontamination Kits and Showers, Mass Casualty Containment Trailers, Inflatable Air Shelters and Decontamination Systems to First Responders, First Receivers, Hospital, Military and Law Enforcement.
- 426 4S** Surveillance Systems: - Includes CCTV, Vehicular Video, Mirrors and Binoculars, Observation Towers, Covert Systems and Ancillary Services such as Installation, Training, etc.
- 465 11** Fire Extinguishing/Suppressing Products, Retardant, Foams and Equipment: - Includes but not to Foam Concentrate, Wetting Agent, Fire Extinguishers (excluding "Halon" fire extinguishing devices), Slip-on Firefighting Units, Pumps, Portable Tanks (folding or collapsible) and Chemical Mixing Equipment (foam proportioners, injectors, eductors).
- 465 17** Heat Sensing Devices, Thermal Imagers and related products
- 465 19** Firefighting and Rescue Tools, Equipment and Accessories - Includes Portable Hydraulic and Pneumatic, Jaws, Cutters, Rams and Files, Combination Tools, and Structural/Vehicular Stabilization Systems
- 465 22** Self Contained Breathing Apparatus (SCBA) and Related Accessories
- 567 15** Hoses, Valves, Fittings, Nozzles, Couplings and Related Accessories
- 567 99** Firefighter Training - Towers, Structures & related Accessories
- 633 6A** Emergency Response/Hazmat Clothing and Related Products
- 633 30** Structural Fire Fighting Clothing - Turnout Coats, Trousers, and Helmets that meet the requirements of NFPA 1971. Helmets meet the requirements of NFPA 1972
- 633 30A** Structural Fire Fighting Clothing - Proximity Turnout Coats, Trousers, and Helmets that meet the Requirements of NFPA 1976
- 633 32** Structural Fire Fighting Clothing - Boots, Bunker and Hip that meet the Requirements of NFPA1971
- 633 33** Structural Fire Fighting Clothing – Gloves
- 633 35** Structural Fire Fighting Clothing – Hoods
- 633 38** Wildland Firefighting Clothing & Personal Protection - Shirts/Pants that are NFPA 1977 Compliant
- 633 43** Wildland Fire Fighting Clothing & Personal Protection - Helmets, Safety, Wildfire that are NFPA 1977 Compliant
- 633 47** Security Wear - EMS Clothing and Related Products
- 633 6A** Emergency Response/Hazmat Clothing and Related Products

2. MAXIMUM ORDER

(Note: Maximum order is a dollar amount at which it is suggested that the ordering agency request higher discounts from the contractor before issuing the order. The contractor may: 1. Offer a new lower price, 2. Offer the lowest price available under the contract, or 3. Decline the order within five (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order):

426 4S, and 426 4F: \$200,000
465 11, 465 17, 465 19, 465 22, 567 15, and 567 99: \$100,000
633 30, 633 30A, 633 32, 633 33, 633 35, 633 38, 633 43, 633 47, and 633 6A: \$50,000

- 3. MINIMUM ORDER:** No minimum order limitations
- 4. GEOGRAPHICAL COVERAGE:** 48 contiguous U.S.A., Alaska, Hawaii, and Puerto Rico
- 5. POINT OF PRODUCTION:** USA
- 6. DISCOUNT FROM LIST PRICE:** Prices are net, discount already deducted
- 7. QUANTITY/VOLUME DISCOUNT:** None
- 8. PROMPT PAYMENT TERMS:** Net 30 days
- 9. CREDIT CARDS:** GPC accepted above and below micro-purchase threshold
- 10. FOREIGN ITEMS:** None
- 11a. TIME OF DELIVERY:** 7-60 days after receipt of order except SIN 567-99 (180 days ARO)
- 11b. EXPEDITED DELIVERY:** call LNC
- 11c. OVERNIGHT/2ND DAY DELIVERY:** Contact LNCS between the hours of 7am and 5pm for emergency ordering information or to place an emergency order
- 11d. URGENT REQUIREMENTS:** Contact LNC
- 12. FOB Points:** Origin
- 13a. ORDERING ADDRESS/TELE#/FAX#:**
L. N. Curtis & sons 1800 Peralta Street Oakland, CA 94607
Phone:(888) 950-6677
Facsimile: (510) 446-2224
e-mail: govtsales@LNCurtis.com
- 13b. ORDERING PROCEDURES:** Refer to FAR 8.405-3 or at the GSA Schedules homepage (<http://www.gsa.gov/portal/content/104447>)
- 14. PAYMENT ADDRESS:** L. N. Curtis & sons 1800 Peralta Street Oakland, CA 94607
- 15. WARRANTY PROVISION:** Commercial
- 16. EXPORT PACKING CHARGES:** Not Applicable
- 17. TERMS & CONDITIONS OF GOVERNMENT PURCHASE CARD:** None
- 18. TERMS & CONDITIONS OF RENTAL, MAINTENANCE & REPAIR:** Not Applicable
- 19. TERMS & CONDITIONS OF INSTALLATION:** Not Applicable
- 20. TERMS & CONDITIONS OF REPAIR PARTS:** Not Applicable
- 21. 20a. TERMS & CONDITIONS OF ANY OTHER SERVICES:** Not Applicable

- 22. **LIST OF SERVICE & DISTRIBUTION POINTS:** Call LNCS at (888) 950-6677
- 23. **LIST OF DEALERS:** Not Applicable
- 24. **PREVENTATIVE MAINTENANCE:** See data included with product
- 24a. **SPECIAL ATTRIBUTES:** Not Applicable
- 24b. **SECTION 508 COMPLIANCE:** Not Applicable
- 25. **DUNS:** 009224163
- 26. **SAM REGISTRATION STATUS:** Registered with CAGE Code 5E720 (current & active)