



**General Fund Five-Year Forecasted Revenue, Expenditures and Fund Balance**

	Actual	Rev. Est.	Forecast				
	FY15-16	FY16-17	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
<b>Revenue</b>							
Local Taxes	\$ 18,140,418	\$ 19,983,790	\$ 21,704,000	\$ 22,355,120	\$ 23,025,774	\$ 23,716,547	\$ 24,428,043
Intergovernmental Revenue	11,886,158	13,648,675	12,828,858	12,957,147	13,086,718	13,217,586	13,349,762
Licenses & Permits	2,100,172	2,296,238	2,911,517	2,998,863	3,088,829	3,181,494	3,276,938
Fees, Fines & Charges	1,386,714	920,134	864,174	890,099	916,803	944,307	972,637
Investment Earnings	754,656	210,000	210,000	216,300	222,789	229,473	236,357
Miscellaneous	161,000	73,355	267,607	275,635	283,904	292,421	301,194
<i>Total Operating Revenue</i>	<u>34,429,118</u>	<u>37,132,192</u>	<u>38,786,156</u>	<u>39,693,164</u>	<u>40,624,817</u>	<u>41,581,828</u>	<u>42,564,931</u>
<b>Operating Expenditures</b>							
Personnel	21,927,771	23,096,133	26,517,056	27,312,568	28,131,945	28,975,903	29,845,180
Professional & Technical	3,828,832	9,561,983	4,050,409	4,171,921	4,297,079	4,425,991	4,558,771
Contracted and Other Services	3,471,416	3,541,516	4,307,770	4,437,003	4,570,113	4,707,216	4,848,433
Fuel, Oil & Supplies	607,536	924,307	1,216,654	1,253,154	1,290,749	1,329,471	1,369,355
Capital Outlay & Equipment	158,206	-	-	-	-	-	-
Contingency	-	-	2,300,000	1,000,000	1,000,000	1,000,000	1,000,000
<i>Total Operating Expenditures</i>	<u>29,993,761</u>	<u>37,123,940</u>	<u>38,391,889</u>	<u>38,174,646</u>	<u>39,289,885</u>	<u>40,438,582</u>	<u>41,621,739</u>
<i>Transfers In</i>	-	-	500,000	-	-	-	-
<i>Transfers Out</i>	(1,250,000)	(1,400,000)	(4,722,700)	(2,900,000)	(2,900,000)	(2,900,000)	(2,900,000)
<i>Excess/(Deficiency)</i>	<u>\$ 3,185,357</u>	<u>\$ (1,391,748)</u>	<u>\$ (3,828,433)</u>	<u>\$ (1,381,482)</u>	<u>\$ (1,565,068)</u>	<u>\$ (1,756,754)</u>	<u>\$ (1,956,808)</u>
<b>Fund Balance</b>							
Unrestricted	\$ 29,860,273	\$ 28,468,525	\$ 24,640,092	\$ 23,258,610	\$ 21,693,542	\$ 19,936,788	\$ 17,979,980
SAFER Grant			\$ 59,929	\$ 52,807	\$ 129,666	\$ 199,246	\$ 209,208
<b>Fund Balance</b>							
Unrestricted - Incl SAFER	\$ 29,860,273	\$ 28,468,525	\$ 24,580,163	\$ 23,205,803	\$ 21,563,876	\$ 19,737,542	\$ 17,770,772
			63.92%	60.70%	54.70%	48.57%	42.48%
CIP				\$ 5,008,751	\$ 1,863,124	\$ 5,350,000	\$ 1,005,005
Fund Bal w CIP				\$ 18,197,052	\$ 19,700,752	\$ 14,387,542	\$ 16,765,767
				42.09%	47.72%	31.29%	39.14%

	FY17-18 Budget	FY18-19 Budget	FY19-20 Budget
Beginning Bal	\$22,246,363	\$22,512,469	\$20,888,708
Revenues	\$38,431,819	\$39,776,933	\$41,169,126
Expenditures	\$36,725,713	\$38,500,694	\$40,296,003
Income/(Loss)	\$1,706,106	\$1,276,239	\$873,123
Transfer Out	(\$1,440,000)	(\$2,900,000)	(\$2,900,000)
Ending Bal	\$22,512,469	\$20,888,708	\$18,861,831

	SAFER Grant Included FY17-18 Budget	FY18-19 Budget	FY19-20 Budget
Beginning Bal	\$22,246,363	\$22,467,250	\$20,790,682
Revenues	\$38,431,819	\$39,776,933	\$41,169,126
Expenditures	\$36,725,713	\$38,500,694	\$40,296,003
SAFER Grant	\$ 59,929.08	\$ 52,807.24	\$ 129,666.16
Income/(Loss)	\$36,770,932	\$38,553,501	\$40,425,669
Transfer Out	(\$1,440,000)	(\$2,900,000)	(\$2,900,000)
Ending Bal	\$22,467,250	\$20,790,682	\$18,634,139

Total - Year 1		Total - Year 2		Total - Year 3	
75% Federal Share	\$ 135,657.22	75% Federal Share	\$ 138,937.84	35% Federal Share	\$ 66,415.36
25% Martcopa Share	\$ 45,219.08	25% Martcopa Share	\$ 46,312.62	65% Martcopa Share	\$ 123,342.80
	\$ 180,876.30		\$ 185,250.46		\$ 189,758.16

ADJUSTED PER AWARD LETTER

Total - Year 1		Total - Year 2		Total - Year 3	
75% Federal Share	\$ 135,657.22	75% Federal Share	\$ 135,657.22	35% Federal Share	\$ 63,306.00
25% Martcopa Share	\$ 45,219.08	25% Federal Fed Share	\$ 3,280.62	Unfunded Fed Share	\$ 3,109.36
	\$ 180,876.30	25% Martcopa Share	\$ 46,312.62	65% Martcopa Share	\$ 123,342.80
			\$ 185,250.46		\$ 189,758.16
Total - Year 4		Total - Year 5		Total - Year 5	
100% Martcopa Share		\$ 199,246.07		\$ 209,208.37	
100% Martcopa Share		\$ 209,208.37		\$ 209,208.37	

City of Martcopa Cost

	FY17-18	FY18-19	FY19-20
Upfront Cost - One Time Initial Cost	\$ 425.00	\$ 425.00	\$ 425.00
Job Posting - Advertisement	\$ -	\$ -	\$ -
Written Exam Admin & CPAT (NTN)	\$ 730.00	\$ 730.00	\$ 730.00
Medical Physical	\$ 30.00	\$ 30.00	\$ 30.00
Drug Screen	\$ 65.00	\$ 65.00	\$ 65.00
Background Check & Fingerprints	\$ 325.00	\$ 325.00	\$ 325.00
Duty Uniforms (red shirts, etc.)	\$ 600.00	\$ 600.00	\$ 600.00
Class A Uniform	\$ 3,300.00	\$ 3,300.00	\$ 3,300.00
PPE & MSA Mask	\$ 380.00	\$ 380.00	\$ 380.00
Vaccinations	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
Academy (MESA)	\$ 7,355.00	\$ 7,355.00	\$ 7,355.00
<b>Total</b>	<b>\$ 12,925.00</b>	<b>\$ 12,925.00</b>	<b>\$ 12,925.00</b>

Upfront Costs and Recurring Costs are covered by the City of Martcopa. The totals above are for both Firefighters to show total cost.

	FY17-18	FY18-19	FY19-20
Annual Recurring Costs	\$ 107.00	\$ 107.00	\$ 107.00
Computer Based Training	\$ 300.00	\$ 300.00	\$ 300.00
Hands-On Training	\$ 550.00	\$ 550.00	\$ 550.00
PPE (5 yr. Replacement Cycle)	\$ 650.00	\$ 650.00	\$ 650.00
Uniform	\$ 1,607.00	\$ 1,607.00	\$ 1,607.00
<b>Total</b>	<b>\$ 3,014.00</b>	<b>\$ 3,014.00</b>	<b>\$ 3,014.00</b>