

# Understanding the Market

	Sales Taxes		Maricopa Sales Tax Variance	Property Taxes	Maricopa Total Variance
Maricopa	\$	35,295,659		\$ 14,931,350	
Queen Creek	ዓ	103,156,725	-192.3%	\$ 13,343,224	-131.9%
**Goodyear*	<b>ሃ</b>	152,130,402	-331.0%	\$ 34,083,996	-270.7%
Buckeye*	\$	73,362,148	-107.9%	\$ 12,123,020	-70.2%
Casa Grande	\$	58,677,789	-66.2%	\$ 7,987,855	-32.7%



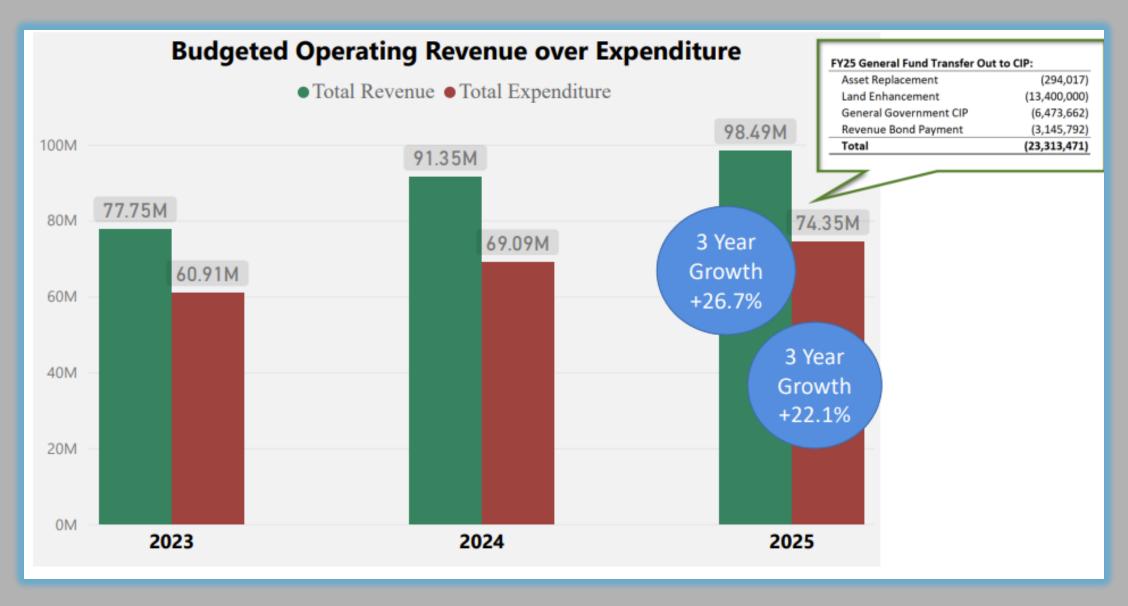
<sup>\*</sup>hasn't reported FY24 yet

<sup>\*\*</sup>includes CFD secondary

### **General Fund Revenue over Expenditure Trend**



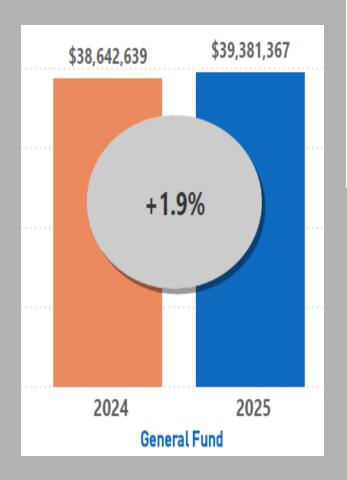
# FY24-25 Budgeted Revenues over Expenditures





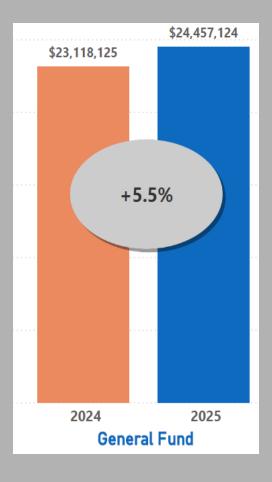
## Where Our Financials Are Today – General Fund

### Revenues





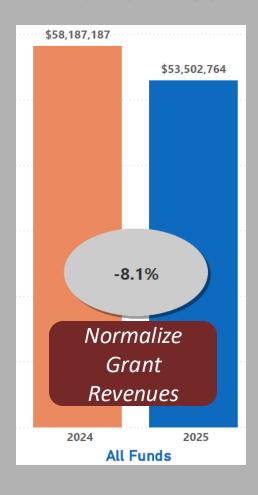
# **Expenditures**

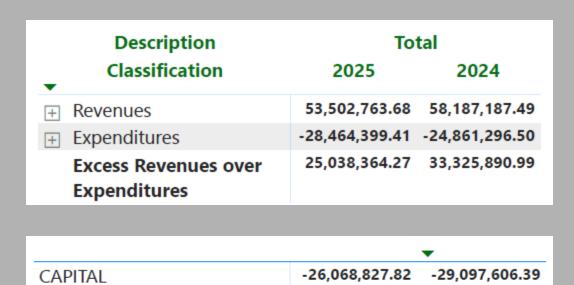




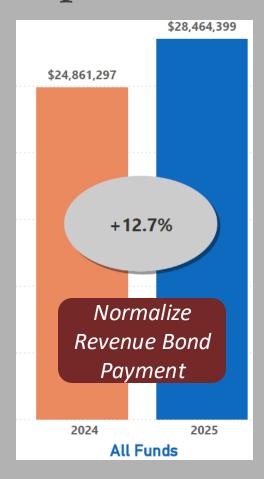
# Where Our Financials Are Today – All Funds

### Revenues





## **Expenditures**

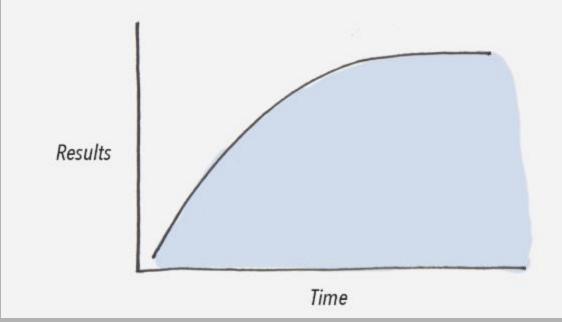




### What Does This Mean For Us?

### LOGARITHMIC GROWTH

Improvements come quickly in the beginning, but your gains decrease over time.



This financial experience is something we understood and projected would occur. State level financial dynamics have had a heavy hand in this, and we are experiencing that next phase of a growth curve where we shift from EXPONENTIAL GROWTH to a LOGARITHMIC GROWTH curve. Our growth has been so exponential for a number of consecutive years that the sheer mathematical possibilities of continuing that level of exponential growth become far less over time, no matter how diversified our revenue or asset portfolio becomes.



### Some Indicators Thru 4 Months of Data

\$1,463,857

FY24

\$392,200

FY24

FY23

FY23

\$1,259,030

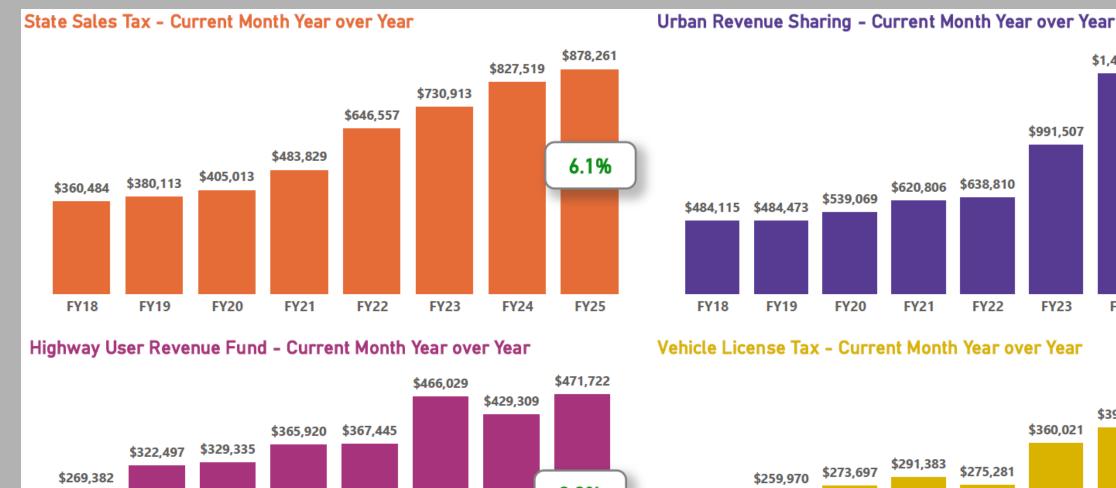
-14.0%

FY25

\$459,077

17.1%

FY25



9.9%

FY25

\$225,211

FY18

**FY19** 

FY20

FY21

FY22



FY18

**FY19** 

FY20

FY21

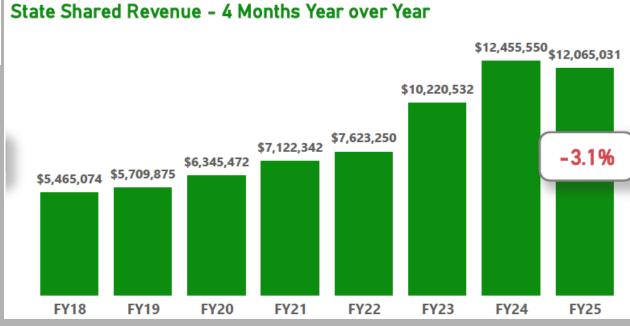
FY22

FY23

FY24

### Some Indicators Thru 4 Months of Data







Where Our Financials Are Today – A New Reality for Funds and Assets

	Willete Car	
		General Fund (100)
2024	Fund Balance/Net Position at July 1, 2024 (audited)	36,171,291
2025	FY25 Expenditures (Operating) Revised Budget	(74,044,234)
2025	FY25 Revised Budget CIP	
2025	FY25 CIP Carryforward	
2025	Budgeted Transfers In (out)	(23,313,471)
2025	FY25 Revenues (updated projection 2.03.25)	101,200,003
2025	Other Operating Transfers	
2025	Projected Fund Balance/Net Position at July 1, 2025	40,013,589
2026	FY26 Expenditures (Operating) Revised Budget	(79,825,683)
2026	FY26 Expenditures (Operating) New Requests	(4,401,405)
2026	FY26 CIP Budget	
2026	FY26 Revenues	109,930,373
2026	Projected Fund Balance/Net Position at July 1, 2026	65,716,874

<del>V</del>	
Transfers Out	
General Government - CIP	27,254,965
Asset Replacement	2,143,464
Land Acquisition	13,194,720
Revenue Bond Payment	3,143,088
Total Transfers Out	45,736,237
Projected Fund Balance after Transfers	37,980,638
Total Estimated GF Expenditures	76,227,088
Expenditures	50%

	Ge	General Fund	
Revenues:			
Property taxes	\$	14,401,546	
Sales taxes		35,305,893	
Franchise taxes		1,757,220	
Licenses, fees & permits		3,738,925	
Intergovernmental revenues		25,874,385	
Impact fees			
Charger Charges		C 245,180	
Charges Charges The Charges Ch		532,655	
Investment income (loss) -2,30		2,128,727	
Misselfangous		1,250,739	
Total		91,241,290	

At the direction of our City Council, a new mixture of non-cash assets and longer-term investment assets have allowed the city to get creative in producing new avenues for growth.



Revenues Property taxes Sales taxes	DEV	
TNO	KL	General
Revenues		
Property taxes	\$	14,931,350
Sales taxes		35,295,659
Franchise taxes		1,806,235
Licenses, fees and & permits		5,233,007
Intergovernmental revenues		32,417,892
Impact fees		
Charges for services		9,307,710
Fines for feitures & penalties		101,621
Investment income (loss)		4,367,276
Miscenere		1,255,509
Total revenues		105,109,069

"DAY ONE OR ONE DAY. YOU DECIDE." TODAY IS OUR CHANCE TO START ANEW. TO RECOMMIT. TO LEAD PROGRESS. WE CANNOT SIT BACK AND WAIT FOR THE DAY THAT SOMEONE MIGHT COME TO OUR RESCUE...TO EXPECT MORE OF OURSELVES. TO GIVE MORE OF OURSELVES. TO WORK TOWARDS SOLUTIONS TO OUR COMMUNITY'S TOUGHEST CHALLENGES, TOGETHER. WE MUST ENHANCE OUR CIVILITY, FOCUSING ON THE SOLUTIONS INSTEAD OF THE TEMPORARY GROWING PAINS THAT WILL SURELY COME ON OUR PATH TO LASTING ACHIEVEMENT...AS WE LITERALLY BUILD A PLACE THAT IS WORTHY OF OUR AFFECTION, THE CHALLENGE IS TO QUESTION WHAT EACH OF US, AS INDIVIDUAL STAKEHOLDERS IN THE CITY OF MARICOPA, CAN DO TO MAKE MARICOPA A THRIVING AND **DURABLE COMMUNITY.** 



Budget and Finance Council Subcommittee

City of Maricopa

## FINDING OUR WAY

Preliminary Capital Improvement Plan FY2026-35





### FY25-26 CIP Plan

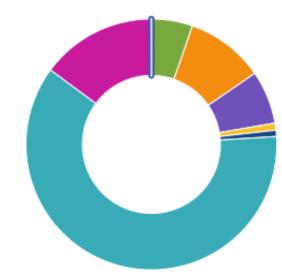
### Preliminary Capital Improvements: One-year Plan Total Funding Requested by Department

### **Total Capital Requested**

\$151,764,316

#### 109 Capital Improvement Projects

<ul><li>200 - HURF (2%)</li></ul>	\$2,794,414.00	
<ul> <li>300 - County Road (3%)</li> </ul>	\$3,850,000.00	
<ul> <li>350 - Capital Project Fund (20%)</li> </ul>	\$29,843,359.00	
<ul> <li>351 - Asset Replacement Fund (2%)</li> </ul>	\$2,738,358.48	
<ul> <li>352 - Grants - CIP (7%)</li> </ul>	\$10,423,638.00	
<ul> <li>353 - Land Acquisition Fund (9%)</li> </ul>	\$13,812,960.00	
<ul><li>Carry Forward - 200 - HURF (1%)</li></ul>	\$1,412,552.00	
<ul> <li>Carry Forward - 300 - County Road (2%)</li> </ul>	\$2,767,948.00	
<ul> <li>Carry Forward - 350 - Capital Project Fund (14%)</li> </ul>	\$21,975,866.00	
<ul> <li>Carry Forward - 351 - Asset Replacement Fund (2%)</li> </ul>	\$2,289,826.00	
<ul><li>Carry Forward - 352 - Grants - CIP (19%)</li></ul>	\$28,567,965.00	
<ul> <li>Carry Forward - Fire DIF Fund (1%)</li> </ul>	\$760,000.00	
<ul> <li>Carry Forward - Transportation DIF (1%)</li> </ul>	\$1,863,570.00	
<ul> <li>Carry Forward – Park DIF Fund (2%)</li> </ul>	\$2,405,228.00	
<ul><li>Carry Forward- 332 - Revenue Bond (15%)</li></ul>	\$22,368,632.00	
Fire DIF Fund (1%)	\$1,800,000.00	
Park DIF Fund (0%)	\$500,000.00	
<ul> <li>Transportation DIF (1%)</li> </ul>	\$1,590,000.00	
TOTAL	\$151,764,316.48	



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	100			

Development Services (5%)

Economic Development (10%)

Fire (7%)

Organizational Performance (1%)

Police (1%)

Public Works (61%)

Recreation Services Management (15%)

TOTAL

\$1,531,814.00 \$7,990,200.00 \$15,163,507.00 \$10,304,655.48 \$1,381,830.00 \$1,207,177.00

\$1,207,177.00

\$91,846,900.00

\$22,338,233.00

\$151,764,316.48



Preliminary Capital Improvements: Multi-year Plan

Total Capital Requested

Total Capital Requested

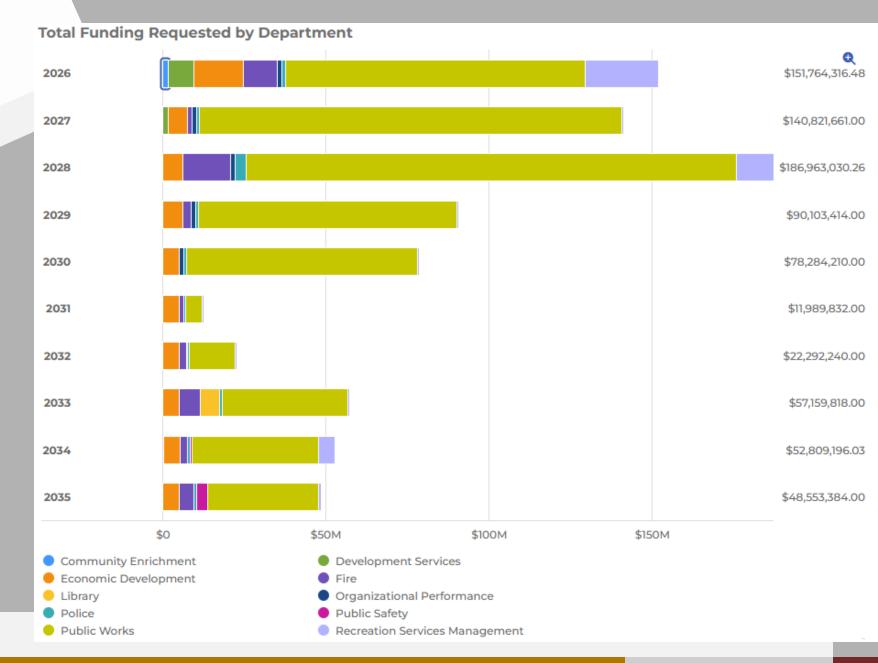
2025

2025

2028

Department	Total <b>▼</b>
Total Community Enrichment	\$1,531,814
Total Development Services	\$9,765,200
Total Economic Development	\$63,163,507
Total Fire	\$45,927,012
Total Library	\$6,400,000
Total Organizational Performance	\$6,909,150
Total Police	\$11,087,551
Total Public Safety	\$3,945,986
Total Public Works	\$651,444,249
Total Recreation Services Management	\$40,566,633
Total Departments	\$840,741,102

### 10 Year CIP Plan





# "It's About Controlling Yourself At Your Own Game."

Know thyself and believe in thyself – we know our community. We live it, breathe it, and understand it at a deep, intuitive level.

#### Thrust 1

#### Transportation

Maricopa is a city of connection, both within the community and the region. Transportation systems fuel economic and recreational opportunities for residents while bringing visitors to those same opportunities in Maricopa.

#### Thrust 3

### Housing

Home is the foundation of life's experiences. Homes collectively, in neighborhoods, create the foundation of community. As a community that values vibrance and connectedness Maricopa focuses development on neighborhoods abuzz with energy that include a wide array of housing options.

#### Thrust 5

### **Becoming a Destination City**

Since incorporation in 2003, the emergence of Maricopa has created a city built for the 21st Century. Just as Maricopa is the contemporary ideal of a place to live, it will be the ideal of a place to be, drawing in visitors from afar as a destination city.

#### Thrust 2

#### Job Creation & Business Development

Maricopa's well-educated workforce and environment for economic growth make our community attractive to employers and gives them a platform to grow from. Bringing quality jobs to the city will improve economic opportunities for residents and lift up the entire community.

### Thrust 4

### Quality of Life

Maricopa is defined by the quality of life that the community enjoys. In our city people are safe, they are encouraged to enjoy the outdoors, and they are enriched by the cultures around them.



## FY25-26 CIP Plan – Streets and Regional Infrastructure

#### **Preliminary Capital Improvements: One-year Plan**

**Total Capital Requested** 

\$151,764,316

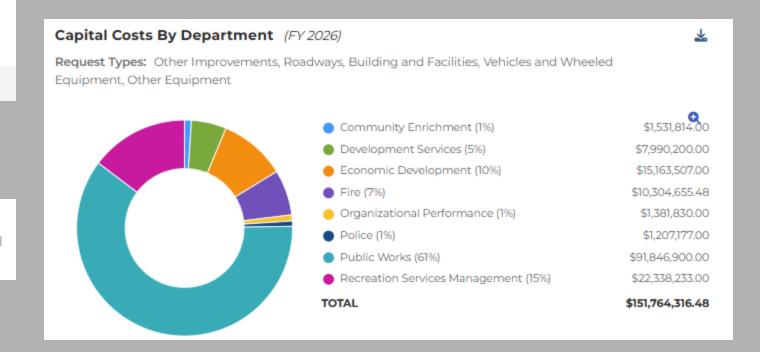
**109 Capital Improvement Projects** 

Included

71 Capital Request

\$77,850,492 Total Capital Costs

51.3% of CIP Investments





## 10 Year CIP Plan – Streets and Regional Infrastructure

Preliminary Capital Improvements: Multi-year Plan

**Total Capital Requested** 

\$840,741,102

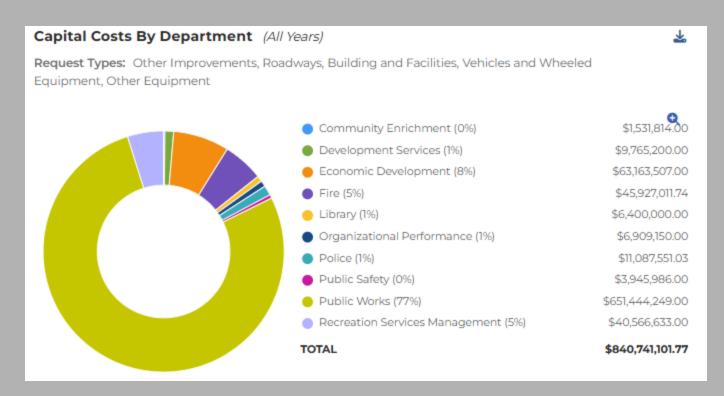
**161 Capital Improvement Projects** 

Included

72 Capital Request

\$600,896,385 Total Capital Costs

71.5% of CIP Investments



Streets Infrastructure Only \$496,005,612

59.0% of CIP



## FY25-26 CIP Plan – Transportation Thrust

Traffic Signal: MCGH at Maricopa Groves Pkwy	<b>Traffic</b>	Signal:	MCGH at	t Maricopa	<b>Groves</b>	<b>Pkwy</b>
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\$1,340,000

Total Budget (all years) \$1.34M

\$1.34M

Maricopa Rd Realignment at Honeycutt Ave

Murphy Rd Box Culvert at Farrell Rd

FY2026 Budget

\$1.900.000

Total Budget (all years)

Project Total

\$1.9M

FY2026 Budget

Total Budget (all years)

Project Total

\$5,431,000

\$5.431M

\$1.9M

\$5.431M

**Edwards Ave Underpass** 

\$1,150,000

Total Budget (all years) \$1.15M

\$1.15M

**Green Road Bypass, Loop & Bridge** 

\$778,231

FY2026 Budget

Total Budget (all years) \$33.978 M

Project Total

\$33.978M

**Sonoran Desert Parkway Ph 2** 

\$1,184,535

Total Budget (all years)

\$41.185M

Project Total

\$41.185M

SR 238 from SR 347 to 2 miles west

FY2026 Budget

Total Budget (all years)

Project Total

\$12,917,433

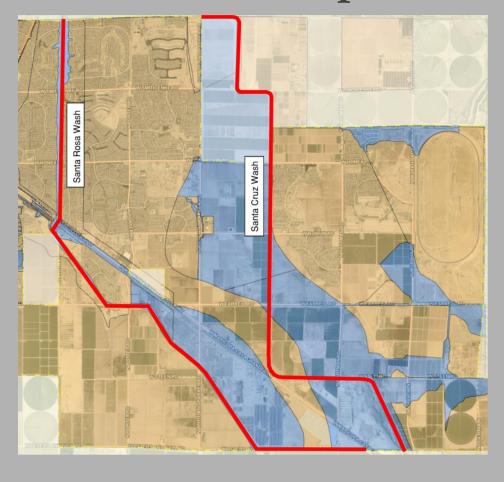
\$31.517M

\$31.517M



# FY25-26 CIP Plan – Job Creation & Business Development











# FY25-26 CIP Plan – Quality of Life





# Questions?

