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October 9, 2007

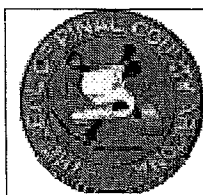
IFB: 07-11-12

PROJECT: ROADWAY PAVEMENT MARKING

Supplier Information:

Pavement Marking Inc.
8949 South Beck Avenue
Tempe, Arizona 85284
480-598-0872

Jim Elliott, President



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PROJECT: ROADWAY PAVEMENT
MARKING

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Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85232

COST PROPOSAL

1. NEW PAVEMENT MARKING, WATER BORNE PAINT (LAYOUT REQUIRED):

Roadway Pavement Marking, w/beads (Long Line)

Item	Description	Estimated Annual Usage
1.	White (6") Edge Line – 2003 MUTCD, Sec. 3B.06	19,477 LF
2.	Yellow (6") Center Line - 2003 MUTCD, Sec. 3B.01	7,529 LF
3.	White (4") Edge Line - 2003 MUTCD, Sec. 3B.06	2,164 LF
4.	Yellow (4") Center Line - 2003 MUTCD, Sec. 3B.01	837 LF

[illegible]

Intersection Pavement Marking

Item	Description	Estimated Annual Usage
5.	Crosswalk (12") (White or Yellow)	20 LF
6.	Solid White Lane Line (8")	52 LF
7.	Stop Line (18") – 2003 MUTCD, Sec. 3B.16	22 LF
8.	Islands (8")	117 LF
9.	Arrows (LT, RT, & ST)	2 EA

[illegible]

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Railroad Pavement Marking

Item	Description	Estimated Annual Usage
10.	Stop Bar (24")	26 LF
11.	"X"ing Pavement Marking (16")	1 EA
12.	"R.R." Pavement Marking	1 EA

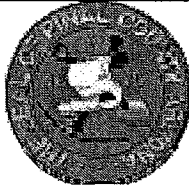
[illegible]

Item	Description	Estimated Annual Usage
13.	All Letters and/or Numbers	4 EA

[illegible]

Item	Description	Estimated Annual Usage
14.	All Symbols	4 EA

[illegible]



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2. RE-PAVEMENT MARKING, WATER BORNE PAINT (NO LAYOUT REQUIRED):

Roadway Pavement Marking, w/beads (Long Line)

Item	Description	Estimated Annual Usage
15.	White (6") Edge Line - 2003 MUTCD, Sec. 3B.06	973,874 LF
16.	Yellow (6") Center Line - 2003 MUTCD, Sec. 3B.01	376,471 LF
17.	White (4") Edge Line - 2003 MUTCD, Sec. 3B.06	108,208 LF
18.	Yellow (4") Center Line - 2003 MUTCD, Sec. 3B.01	41,830 LF

Area Pricing

[illegible]

Intersection Pavement Marking

Item	Description	Estimated Annual Usage
19.	Crosswalk (12") (White or Yellow)	994 LF
20.	Solid White Lane Line (8")	2,586 LF
21.	Stop Line (18") - 2003 MUTCD, Sec. 3B.16	1,114 LF
22.	Islands (8")	586 LF
23.	Arrows (LT, RT, & ST)	32 EA

Area Pricing

[illegible]



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Railroad Pavement Marking

Item	Description	Estimated Annual Usage
24.	Stop Bar (24")	71.5 LF
25.	"X"ing Pavement Marking (16")	6 EA
26.	"R.R." Pavement Marking	6 EA

Area Pricing

[illegible]

Pavement Wording (Example: School, Stop Ahead)

Item	Description	Estimated Annual Usage
27.	All Letters and/or Numbers	61 EA

Area Pricing

[illegible]

Pavement Symbols (Example: Bicycle Lane Symbol)

Item	Description	Estimated Annual Usage
28.	All Symbols	44 EA

Area Pricing

[illegible]



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3. NEW PAVEMENT MARKING, THERMOPLASTIC (LAYOUT REQUIRED):

Roadway Pavement Marking (Long Line)

Item	Description	Estimated Annual Usage
29.	60 mils thick	18,850 LF

Area Pricing

[illegible]

Intersection Pavement Marking (90 mils thick)

Item	Description	Estimated Annual Usage
30.	Crosswalk (12") (White or Yellow)	79 LF
31.	Solid White Lane Line (8")	1,375 LF
32.	Stop Line (18") - 2003 MUTCD, Sec. 3B.16	124 LF
33.	Islands (8")	250 LF
34.	Arrows (LT, RT, & ST)	15 EA

Area Pricing

[illegible]

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Railroad Pavement Marking (90 mils thick)

Item	Description	Estimated Annual Usage
35.	Stop Bar (24")	26 LF
36.	"X"ing Pavement Marking	1 EA
37.	"R.R." Pavement Marking	1 EA

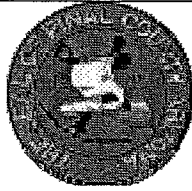
[illegible]

Item	Description	Estimated Annual Usage
38.	All Letters and/or Numbers	29 EA

[illegible]

Item	Description	Estimated Annual Usage
39.	All Symbols	4 EA

[illegible]



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4. RE-PAVEMENT MARKING, THERMOPLASTIC (NO LAYOUT REQUIRED):

Roadway Pavement Marking (Long Line)

Item	Description	Estimated Annual Usage
40.	60 mils thick	42,841 LF

Area Pricing

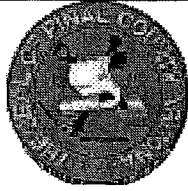
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Intersection Pavement Marking (90 mils thick)

Item	Description	Estimated Annual Usage
41.	Crosswalk (12") (White or Yellow)	135 LF
42.	Solid White Lane Line (8")	2,344 LF
43.	Stop Line (18") - 2003 MUTCD, Sec. 3B.16	211 LF
44.	Islands (8")	188 LF
45.	Arrows (LT, RT, & ST)	26 EA

Area Pricing

[illegible]



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Railroad Pavement Marking (90 mils thick)

Item	Description	Estimated Annual Usage
46.	Stop Bar (24")	26 LF
47.	"X"ing Pavement Marking	1 EA
48.	"R.R." Pavement Marking	1 EA

Area Pricing

[illegible]

Pavement Wording (90 mils) (Example: School, Stop Ahead)

Item	Description	Estimated Annual Usage
49.	All Letters and/or Numbers	49 EA

Area Pricing

[illegible]

Pavement Symbols (90 mils) (Example: Bicycle Lane Symbol)

Item	Description	Estimated Annual Usage
50.	All Symbols	22 EA

Area Pricing

[illegible]

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Pavement Wording (30 mils) (Example: School, Stop Ahead)

Pavement Symbols (30 mils) (Example: Bicycle Lane Symbol)

[illegible]

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4. INSTALLATION OF RAISED PAVEMENT MARKERS:

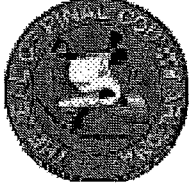
Item	Description	Estimated Annual Usage
61.	2-Way 1-Color "Full Size"	8,000 EA
62.	1-Way only "Full Size"	25 EA
63.	2-Way 2-Color "Full Size"	25 EA
64.	2-Way 1-Color "Jr."	25 EA
65.	1-Way only "Jr."	25 EA
66.	2-Way 2-Color "Jr."	25 EA

[illegible]

Item	Description	Estimated Annual Usage
67.	Yellow	25 EA
68.	White	25 EA

	A	B	C	D	E	F	G	H	I	J
67.	10 ⁰⁰	10 ⁰⁰	10 ⁰⁸	10 ⁹⁹	10 ⁴⁴	10 ⁶⁰	10 ⁵⁶	10 ⁶⁰	10 ⁰⁰	10 ⁰⁰
68.	10 ⁰⁰	10 ⁰⁰	10 ⁰⁸	10 ⁶⁰	10 ⁴⁴	10 ⁴⁴	10 ⁰⁰	10 ⁰⁰	10 ⁰⁰	10 ⁰⁰

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Ceramic Button (3/4" X 4") (Non-Reflectorized)

Item	Description	Estimated Annual Usage
69.	Yellow	100 EA
70.	White	100 EA
71.	Black	100 EA

Area Pricing										
	A	B	C	D	E	F	G	H	I	J
69.	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00
70.	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00
71.	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00

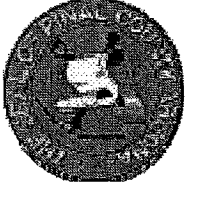
6. REMOVAL OF EXISTING PAVEMENT MARKINGS/MARKERS:

Item	Description	Estimated Annual Usage
72.	Paint	2,500 LF
73.	Tape/Cold Plastic	500 LF
74.	Thermoplastic	1,000 LF
75.	Guardrail/Jersey Barrier Markers	10 EA

Area Pricing										
	A	B	C	D	E	F	G	H	I	J
72.	.50	.50	.50	.50	.50	.50	.50	.50	.50	.50
73.	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
74.	.75	.75	.75	.75	.75	.75	.75	.75	.75	.75
75.	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00

All Bidders should note Escalation Clause on page 15 of the Uniform General Terms and Conditions

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ATTACHMENT B: OFFEROR'S PROFILE

- A. Provide the name of the person who will be the primary Offeror and the address for the primary servicing office:

1. Name: Jim Elliott Title: President
2. Company Name: Pavement Marking Inc
3. Address: 8949 South Beck Avenue
4. City: Tempe State: AZ Zip Code: 85284
5. Telephone: 4805980872 Fax: 4805980873
6. Email Address: je@pmaz.com

- B. Number of years local servicing office has been working with County/State Agency Clients: 16

- C. How many years of experience does the local Offeror have: 16 Key Employee: yrs.

- D. Will a Vendor Liaison be assigned to our account? Yes X No

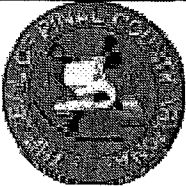
1. If yes, identify who: Juan Arvizu Sr.

2. How many years of County experience does this Leader have handling public entity clients?
10

Pavement Marking Inc
FIRM

[Signature]
AUTHORIZED SIGNATURE

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ATTACHMENT C: REFERENCES

Please list a MINIMUM of three (3) clients for whom you have performed services similar to the Scope of Work in this solicitation.

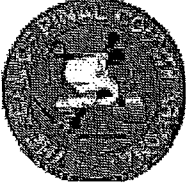
Company Name:	<u>ADOT</u>	POC:	<u>Mika Manthey - State traffic engineer</u>
Phone:	<u>602 712 8888</u>	Fax:	
E-mail:	<u>mmanthey@AzDOT.gov</u>		
Project Name:	<u>Arizona Statewide Striping Contract</u>		

Company Name:	<u>City of Mesa</u>	POC:	<u>Kip Carroll</u>
Phone:	<u>480 644 3126</u>	Fax:	
E-mail:	<u>kip.carroll@cityofmesa.org</u>		
Project Name:	<u>City of Mesa Striping Contract</u>		

Company Name:	<u>Town of Marana</u>	POC:	<u>Keith Francis</u>
Phone:	<u>520-471-4602</u>	Fax:	<u>520 547 2327</u>
E-mail:	<u>kfrancis@marana.com</u>		
Project Name:	<u>Marana Paint Striping</u>		

Company Name:	<u>ADOT Dist. 1</u>	POC:	<u>George Chin</u>
Phone:	<u>602 712 7193</u>	Fax:	
E-mail:	<u>GChin@Azdot.gov</u>		
Project Name:	<u>Az Statewide Striping Contract</u>		

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ATTACHMENT C: REFERENCES

Please list a MINIMUM of three (3) clients for whom you have performed services similar to the Scope of Work in this solicitation.


Company Name:	<u>ADOT Dist. 2</u>	POC:	<u>Alex Arevalo</u>
Phone:	<u>520 838 2827</u>	Fax:	
		E-mail:	<u>carevalo@azdot.gov</u>
Project Name:	<u>Az Statewide Striping Contract</u>		

Company Name:	<u>Pinal Co. Public Works</u>	POC:	<u>John Hernandez</u>
Phone:	<u>520 866 7385</u>	Fax:	<u>520 723 3955</u>
		E-mail:	<u>Johnny.Hernandez@co.pinal.az.us</u>
Project Name:	<u>Mohave Educational Services Coop Striping Contract</u>		

Company Name:		POC:	
Phone:		Fax:	
		E-mail:	
Project Name:			

Company Name:		POC:	
Phone:		Fax:	
		E-mail:	
Project Name:			

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	<p>IFB: 07-11-12 PROJECT: ROADWAY PAVEMENT MARKING</p>	<p>Pinal County Finance Department 31 N. Pinal St. Bldg. A P.O. Box 1348 Florence, AZ 85232</p>
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ATTACHMENT E: DEVIATIONS AND EXCEPTIONS

List any deviation or exception for any item listed under Scope of Services. The item number must be listed and the page of the IFB it is found on. Any deviation/exception or inability of the Offeror to handle that particular item must be clearly and fully stated. Failure to show specific deviations indicates non-compliance with the IFB.

The following deviations/exceptions are being submitted for consideration:

page 4 and 5, Items 3, 4, 5, 6, 7: We will provide insurance certificates if we are awarded the contract.

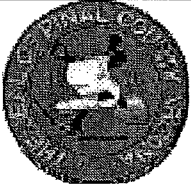
The undersigned hereby acknowledges that there are ***no deviations/exceptions*** to this solicitation:

Pavement Marking Inc

Firm

Authorized Signature

Copy

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ATTACHMENT D: COOPERATIVE AUTHORIZATION

I/We, the undersigned, propose to provide the services necessary for the scope of work and specifications.


I/We further declare that I/we have carefully read and examined all information to the referenced Invitation for Bid. I/We agree to comply with the County rules, regulations and policies.

Would you be willing to allow other members of the "SAVE" to cooperatively purchase from the contract if awarded through this IFB? ☒ Yes ☐ No

*Your response to this question will not be used as part of the evaluation criteria. It is the intent, as a member of the "SAVE", to provide other Entities the opportunity to save time, effort and paperwork by combining our purchasing power, whenever possible.

<u>Pavement Marking Inc</u>	<u>10.9.07</u>		
Name of Company	Date Signed		
<u>[Signature]</u>	<u>480 5980872 / 480 5980873</u>		
Authorized Signature/Local Representative	Telephone/Fax Number		
<u>Jim Elliott President</u>			
Type Name and Position Held with Company			
<u>8949 South Beck Avenue</u>	<u>Tempe</u>	<u>AZ</u>	<u>85284</u>
Mailing Address	City	State	Zip

copy

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ATTACHMENT F: ADDENDUM ACKNOWLEDGEMENT FORM

This page is used to acknowledge any and all addendums that might be issued. Any addendum issued within five days of the solicitation due date, will include a new due date to allow for addressing the addendum issues. Your signature indicates that you took the information provided in the addendums into consideration when providing your complete response.

Please sign and date

ADDENDUM NO. 1 Acknowledgement _____
Signature Date

ADDENDUM NO. 2 Acknowledgement _____
Signature Date

ADDENDUM NO. 3 Acknowledgement _____
Signature Date

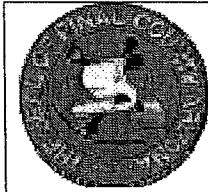
If no addendums were issued, indicate below, sign the form and return with your response.

Pavement Marking Inc
Firm

Authorized Signature

no addendums were issued.

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Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
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Florence, AZ 85232

ATTACHMENT G: NON-COLLUSION STATEMENT

State of Arizona

County of

Maricopa

ss.

Jim Elliott

(Name)

, affiant,

the

President

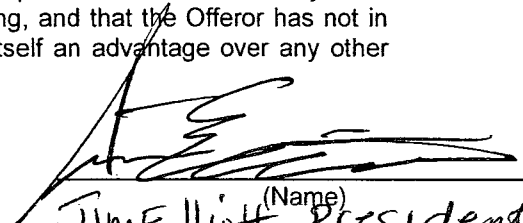
(Title)

Pavement Marking Inc

(Contractor/Offeror)

the persons, corporation, or company who makes the accompanying Offer, having first been duly sworn, deposes and says:

That such Offer is genuine and not a sham or collusive, nor made in the interest of, or behalf of, any persons not herein named, and that the Offeror has not directly or indirectly induced or solicited any other Offeror to put in a sham Offer, or any other person, firm or corporation to refrain from offering, and that the Offeror has not in any manner sought by collusion to secure for itself an advantage over any other Offeror.


Jim Elliott (Name)
President (Title)

Subscribed and sworn to before me

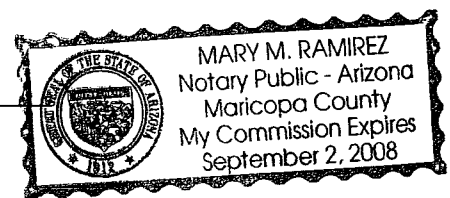
this 9th day of October, 2007

Mary M. Ramirez

Signature of Notary Public in and for the

State of Arizona

County of Maricopa



NAME AND ADDRESS OF CERTIFICATE HOLDER:

DATE ISSUED

AUTHORIZED REPRESENTATIVE

COPY

Form **W-9**
(Rev. September 2007)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give form to the
requester. Do not
send to the IRS.

Print or type
See Specific Instructions on page 2.

Name (as shown on your income tax return)
Pavement Marking Inc

Business name, if different from above

Check appropriate box: ☐ Individual/Sole proprietor ☒ Corporation ☐ Partnership
☐ Limited liability company. Enter the tax classification (D=disregarded entity, C=corporation, P=partnership) ▶ ☐ Exempt payee
☐ Other (see instructions) ▶

Address (number, street, and apt. or suite no.)
8949 South Beck Avenue

City, state, and ZIP code
Tempe, Az 85284

Requester's name and address (optional)

List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number

or

Employer identification number
86-0679854

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

Sign
Here

Signature of
U.S. person ▶

Date ▶

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:


- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

- The U.S. owner of a disregarded entity and not the entity,

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OFFER AND ACCEPTANCE FORM

OFFER

TO PINAL COUNTY:

The undersigned hereby offers and agrees to furnish the material, service, or construction in compliance with all terms, conditions, specifications, and amendments in the Solicitation. Signature also certifies understanding and compliance with paragraph one of the County's General Terms and Conditions.

For clarification of this offer, contact:

Name: Jim Elliott Phone: 480-598-0892 Fax: 480-598-0893

Company Name: Pavement Marking Inc Temp AZ 85284
(Street) (City) (ST) (ZIP)
8919 South Beck Avenue


Signature of Person Authorized to Sign Offer

President
Title

Jim Elliott
Printed Name

10.9.07
Date

<p align="center">ACCEPTANCE OF OFFER (For Pinal County Use Only)</p> <p>The offer is hereby accepted. The Offeror is now bound to sell or provide the materials, services, or construction as indicated by the attached Notice of Award and based upon the solicitation, including all terms, conditions, specifications, amendments, etc. and the Offeror's Offer as accepted by Pinal County.</p> <p>The contract is for: ROADWAY PAVEMENT MARKING</p> <p>This contract shall henceforth be referenced to as Contract No. <u>07-11-12</u>. The Offeror is cautioned not to commence any billable work or to provide any material or service under this contract until Offeror receives an executed purchase order or notice to proceed.</p> <p>Awarded this _____ day of _____, 2007</p> <p>_____ Chairman, County Board of Supervisors</p> <p>Approved as to form: _____ Pinal County Attorney's Office</p>
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