

BOARDS AND COMMITTEES APPLICATION FORM

Thank you for your interest in volunteering for the City of Maricopa. With this application, please attach an up-to-date **resume** and **cover letter** about yourself. Please fill out the following form and return it to the City Clerk by one of the following means:

<p><u>Email - Fax - Questions</u></p> <p>Email: vanessa.bueras@maricopa-az.gov Fax: 520-568-9120 Questions?: 520-316-6971</p>	<p><u>By Mail</u></p> <p>City Clerk City of Maricopa P.O. Box 610 Maricopa, AZ 85139</p>	<p><u>In Person</u></p> <p>City Clerk City of Maricopa 45145 W. Madison Ave Maricopa, AZ 85139</p>
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Contact Information		
Name:	KENNETH R. HUNSAKER	
Address:	41629 W. AVELLA DR.	
City, State, Zip:	MARICOPA, AZ 85138-3298	
Email:	HUNSAKER@EXCITE.COM	
Home Phone:	Work Phone:	Cell Phone: 812-204-0138
General Information		
What Committee Are You Applying For?	INDUSTRIAL DEVELOPMENT AUTHORITY BOARD	
Briefly Tell Us About Your Experience AND Education	46 YEARS IN THE COMMERCIAL INSURANCE BUSINESS - DEALING WITH LARGE COMMERCIAL ACCOUNTS + CONSULTING WITH THEM HIGH SCHOOL PLUS MANY HOURS OF CONTINUING EDUCATION EVERY YEAR.	
Briefly Tell Us Why You Want To Serve On This Committee	I FEEL THAT THIS WILL BE A WAY TO HELP MARICOPA ADVANCE ITS PROGRAMS FOR GOOD GROWTH	



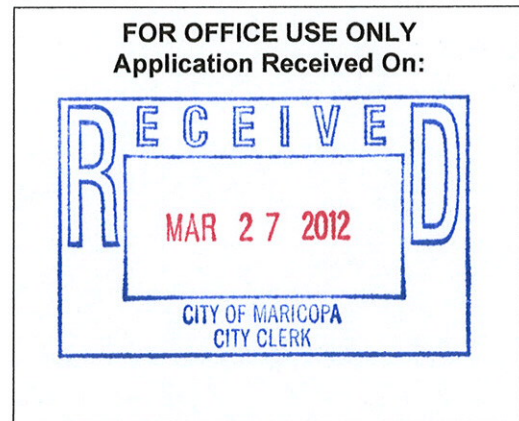
When Are You Available For Meetings?	<i>VERY FLEXIBLE</i>			
Are You A Registered Voter?	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>	Do You Live Within The City's Incorporated Limits?	Yes <input checked="" type="checkbox"/>
Have You Served On Any Boards, Commissions, Committees, or Task Forces In the Past? If So, Please List.	<i>PROFESSIONAL INSURANCE AGENTS OF INDIANA</i>			
	<i>3 YRS. NUMEROUS INSURANCE COMMITTEES</i>			

Kenneth B. Hunsaker

 Signature of Applicant:

3/26/2012

 Date:



March 26, 2012

Vanessa Bueras, City clerk
City of Maricopa
45145 W Madison Ave
Maricopa, AZ. 85139

Dear Vanessa Bueras

SUBJECT: INDUSTRIAL DEVELOPMENT AUTHORITY BOARD

This letter is for the purpose of giving you my background in an attempt to obtain an appointment to the IDA Board.

1953 to 1956 (while in High School) I worked at the A&P Store before and after school. Upon graduation I worked in the pricing department at Orr Iron Company, a large steel warehouse and distribution center; where I remained until 1960.

1960 to 1964, I was a Prudential Life Insurance Agent in Southern Indiana.

In 1964, I started my Insurance Career at Meridian Mutual Insurance Company, as a claims adjuster in the Evansville, IN area, handling Property and Liability claims; remaining there until 1968.

On September 1st, 1968, I started to work for Schultheis Insurance Agency, Inc. and remained there until my retirement Dec. 31st, 2010. In my many years of Insurance I taught many Agents my way of doing things; to be honest and straight forward with everyone, never misrepresenting what you are doing for yourself, your client, the Company or the Agency, and to handle yourself Professionally and do your job well.

I had utmost respect for the Companies and know they had mutual respect for me, as they said so many times, and are still my friends.

During those years, I served on the Professional Insurance Agents of Indiana, Board of Directors, for 3 years.

Myself and my wife resided in Evansville, IN during those years, and in 2009 purchased a home in Maricopa, AZ planning to move at retirement time; which we did January 1, 2011. We reside at 41629 W Avella Dr., Maricopa, AZ 85138.

Now, I feel that I can devote time to possibly help advance Maricopa and its programs.

Sincerely,


Kenneth R. Hunsaker

Kenneth R Hunsaker

- Objective** IDA Board Member
- Employment** 1968-2010 Schultheis Ins Agency, Inc Evansville, IN 47711
Agent and Commercial Lines Manager
- Sales Agent, Trainer and Manager of Commercial Department for 25 years. Represented Agency on many Company/Agency meetings. Negotiated and arranged contracts between Agency and Companies. Agency grew from about \$1 million to \$65 million in size, and from 6 employees to an average of 85. Arranged and setup an Agency in Denver, CO.; which was later sold in 1998. Held Insurance License in home State of Indiana and non-residence license in 22 other States, including AZ. Presently hold Resident License in AZ. Held a Surplus Lines License in Indiana. Worked with small businesses as well as some very large multi-state businesses with very good success. Worked as Regional contact with the Insurance Services Office, based in Chicago, for 8 years. Was the contact person and advisor for agency's 4 separate offices on commercial insurance. Was advisor with the President of the Indiana Worker Compensation Division.
- 1964-1968 Meridian Mutual Insurance Company
Indianapolis, IN
- Claims Adjuster**
Serving 6 agents from Evansville, IN. to Tell City, IN.
- Education** 1952-1956 Boonville, IN 47601
High School Diploma
- Class President all 4 years
- Numerous Insurance seminars, a requirement for Continuing Education credit to maintain License.
- Professional memberships** Professional Insurance Agents of Indiana (1985-2009)
BIG "I" ; Independent Insurance Agents of Indiana (1980-2010)
ARM (Associated Risk Managers) (1988-2009)