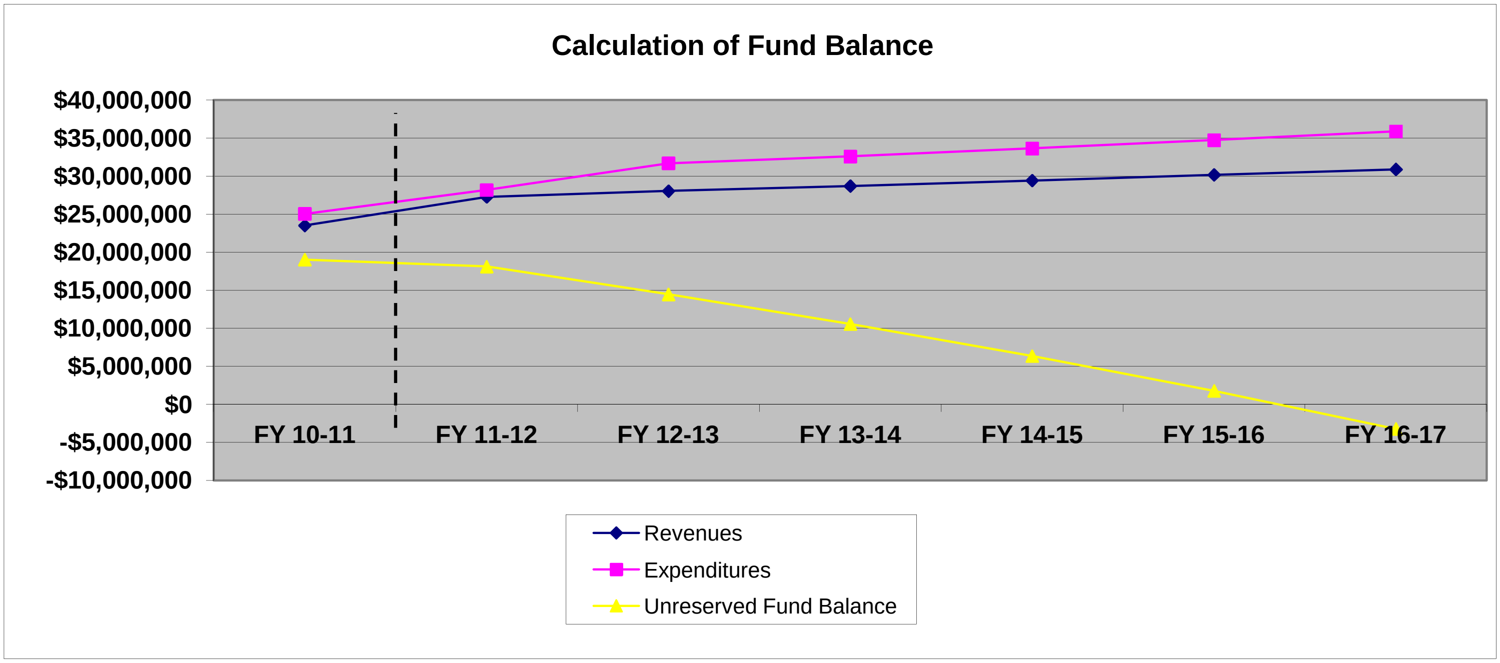
General Fund - Structural Deficit Analysis



Option 1 - Do Nothing

	FY 10-11	FY 11-12	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17
Revenue	23,508,918	27,268,904	28,043,555	28,698,596	29,430,680	30,168,546	30,890,362
Expenditures	25,054,490	28,182,794	31,695,991	32,599,069	33,645,786	34,741,482	35,888,975
Excess/Deficiency	(1,545,572)	(913,890)	(3,652,436)	(3,900,473)	(4,215,106)	(4,572,936)	(4,998,613)
Add'l Revenues/Decreased Exp's							
FY 12-13			-	-	-	-	-
FY 13-14				-	-	-	-
FY 14-15					-	-	-
FY 15-16						-	-
Excess/Deficiency	$ (1,545,572)	$ (913,890)	$ (3,652,436)	$ (3,900,473)	$ (4,215,106)	$ (4,572,936)	$ (4,998,613)
Fund Balance	19,031,523	18,117,633	14,465,197	10,564,725	6,349,618	1,776,683	(3,221,930)
Actual Fund Balance	76%	64%	46%	32%	19%	5%	-9%
Fund Balance Policy	10%	10%	10%	10%	10%	10%	10%

CITY OF MARICOPA
PROUD HISTORY · PROSPEROUS FUTURE

General Fund - Structural Deficit Analysis (Con't)

Option 2 - Address Early

	FY 10-11	FY 11-12	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17
Revenue	$23,508,918	$27,268,904	$28,043,555	$28,698,596	$29,430,680	$30,168,546	$30,890,362
Expenditures	25,054,490	28,182,794	31,695,991	32,599,069	33,645,786	34,741,482	35,888,975
Excess/Deficiency	(1,545,572)	(913,890)	(3,652,436)	(3,900,473)	(4,215,106)	(4,572,936)	(4,998,613)
Add'l Revenues/Decreased Exp's							
FY 12-13			2,500,000	2,500,000	2,500,000	2,500,000	2,500,000
FY 13-14				500,000	500,000	500,000	500,000
FY 14-15					500,000	500,000	500,000
FY 15-16						500,000	500,000
Excess/Deficiency	$ (1,545,572)	$ (913,890)	$ (1,152,436)	$ (900,473)	$ (715,106)	$ (572,936)	$ (998,613)
Fund Balance Revised	**$19,031,523**	**$18,117,633**	**$16,965,197**	**$16,064,724**	**$15,349,618**	**$14,776,682**	**$13,778,069**
Actual Fund Balance	**76%**	**64%**	**54%**	**49%**	**46%**	**43%**	**38%**
Fund Balance Policy	10%	10%	10%	10%	10%	10%	10%

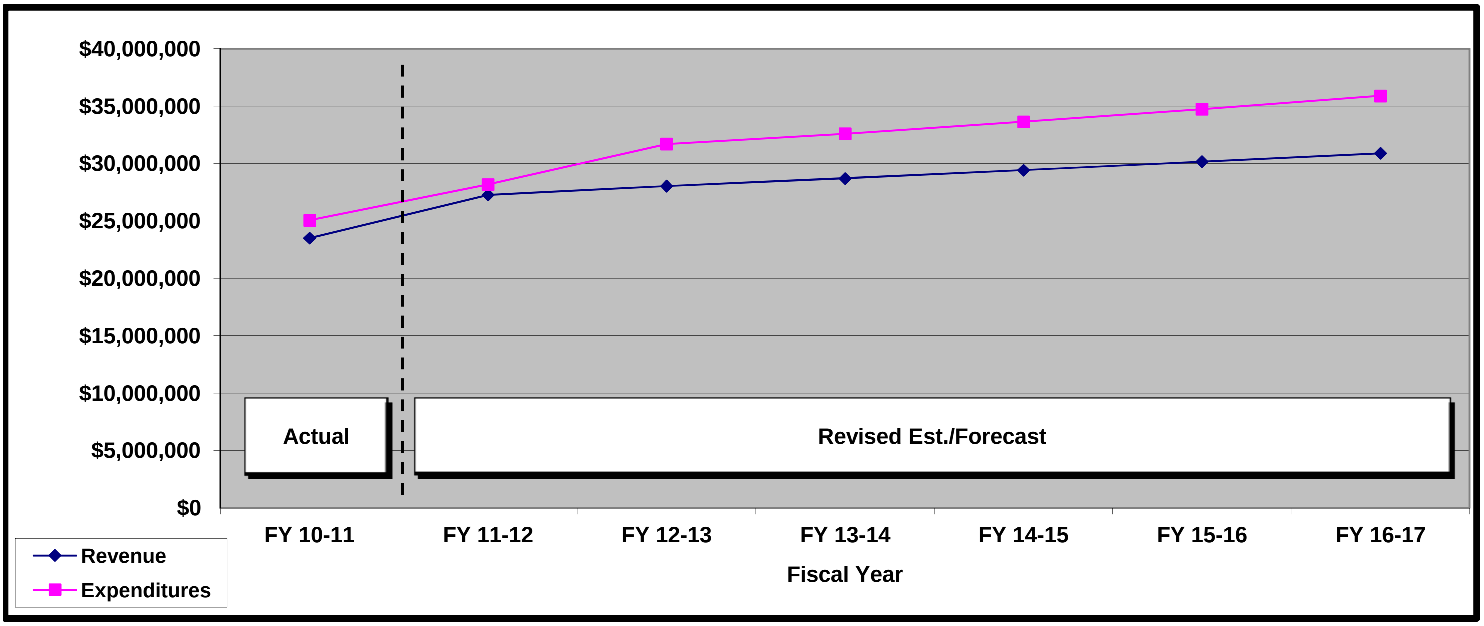
Option 3 - Address Evenly

	FY 10-11	FY 11-12	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17
Revenue	$23,508,918	$27,268,904	$28,043,555	$28,698,596	$29,430,680	$30,168,546	$30,890,362
Expenditures	25,054,490	28,182,794	31,695,991	32,599,069	33,645,786	34,741,482	35,888,975
Excess/Deficiency	(1,545,572)	(913,890)	(3,652,436)	(3,900,473)	(4,215,106)	(4,572,936)	(4,998,613)
Add'l Revenues/Decreased Exp's							
FY 12-13			1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
FY 13-14				1,000,000	1,000,000	1,000,000	1,000,000
FY 14-15					1,000,000	1,000,000	1,000,000
FY 15-16						1,000,000	1,000,000
Excess/Deficiency	$ (1,545,572)	$ (913,890)	$ (2,652,436)	$ (1,900,473)	$ (1,215,106)	$ (572,936)	$ (998,613)
Fund Balance Revised	**$19,031,523**	**$18,117,633**	**$15,465,197**	**$13,564,724**	**$12,349,618**	**$11,776,682**	**$10,778,069**
Actual Fund Balance	**76%**	**64%**	**49%**	**42%**	**37%**	**34%**	**30%**
Fund Balance Policy	10%	10%	10%	10%	10%	10%	10%

Option 4 - Address in Later Years

	FY 10-11	FY 11-12	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17
Revenue	$23,508,918	$27,268,904	$28,043,555	$28,698,596	$29,430,680	$30,168,546	$30,890,362
Expenditures	25,054,490	28,182,794	31,695,991	32,599,069	33,645,786	34,741,482	35,888,975
Excess/Deficiency	(1,545,572)	(913,890)	(3,652,436)	(3,900,473)	(4,215,106)	(4,572,936)	(4,998,613)
Add'l Revenues/Decreased Exp's							
FY 12-13			500,000	500,000	500,000	500,000	500,000
FY 13-14				500,000	500,000	500,000	500,000
FY 14-15					500,000	500,000	500,000
FY 15-16						2,500,000	2,500,000
Excess/Deficiency	$ (1,545,572)	$ (913,890)	$ (3,152,436)	$ (2,900,473)	$ (2,715,106)	$ (572,936)	$ (998,613)
Fund Balance Revised	**$19,031,523**	**$18,117,633**	**$14,965,197**	**$12,064,724**	**$ 9,349,618**	**$ 8,776,682**	**$ 7,778,069**
Actual Fund Balance	**76%**	**64%**	**47%**	**37%**	**28%**	**25%**	**22%**
Fund Balance Policy	10%	10%	10%	10%	10%	10%	10%

General Fund Five-Year Forecasted Revenue, Expenditures and Fund Balance - Status Quo



	Actual	Revised Est.		Forecast				
	FY 10-11	FY 11-12		FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17
Operating Revenue								
Local Taxes	17,288,866	16,313,102	60%	16,734,245	17,063,430	17,399,199	17,741,683	18,091,017
Intergovernmental Revenue	3,742,038	8,880,582	33%	9,234,090	9,559,946	9,956,261	10,351,643	10,724,125
Licenses & Permits	726,724	630,050	2%	630,050	630,050	630,050	630,050	630,050
Fees, Fines & Charges	876,181	1,159,570	4%	1,159,570	1,159,570	1,159,570	1,159,570	1,159,570
Investment Earnings	126,128	210,000	1%	210,000	210,000	210,000	210,000	210,000
Miscellaneous	748,981	75,600	0%	75,600	75,600	75,600	75,600	75,600
Total Operating Revenue	23,508,918	27,268,904	100%	28,043,555	28,698,596	29,430,680	30,168,546	30,890,362
Operating Expenditures								
Personnel	17,987,473	18,352,827	65%	19,366,304	20,115,675	21,005,612	21,941,392	22,925,771
Professional & Technical	3,913,036	3,141,146	11%	3,219,675	3,284,069	3,349,750	3,416,745	3,485,080
Contracted and Other Services	2,356,477	3,590,187	13%	3,297,241	3,363,186	3,430,450	3,499,059	3,569,040
Supplies	797,504	1,139,906	4%	1,168,404	1,191,772	1,215,607	1,239,919	1,264,717
Annual Appropriation Debt	-	-	0%	1,444,367	1,444,367	1,444,367	1,444,367	1,444,367
Contingency	-	1,958,728	7%	3,200,000	3,200,000	3,200,000	3,200,000	3,200,000
Total Operating Expenditures	25,054,490	28,182,794	100%	31,695,991	32,599,069	33,645,786	34,741,482	35,888,975
Excess/(Deficiency)	(1,545,572)	(913,890)		(3,652,436)	(3,900,473)	(4,215,106)	(4,572,936)	(4,998,613)
Unresered Fund Balance	19,031,523	18,117,633		14,465,197	10,564,725	6,349,618	1,776,683	(3,221,930)
Unresered Fund Balance as a % of Expenditures	76%	64%		46%	32%	19%	5%	-9%
Unresered Fund Balance as a % of Expenditures-*Policy*	10%	10%		10%	10%	10%	10%	10%

Note 1: The presentation is for operating revenue and expenditures and does not include capital outlay which is funded by the General Fund's Capital Outlay Reserve.

Note 2: The presentation does not include secondary property tax revenue or debt service expenditures supported by secondary property taxes. The Debt Service Fund was established in FY 10-11 this purposes.

Note 3: The annual appropriation debts assumes $18 million financed for the City Hall project over 20 years at 5%.

CITY OF MARICOPA
PROUD HISTORY • PROSPEROUS FUTURE

General Fund Operating Revenue Analysis - Status Quo

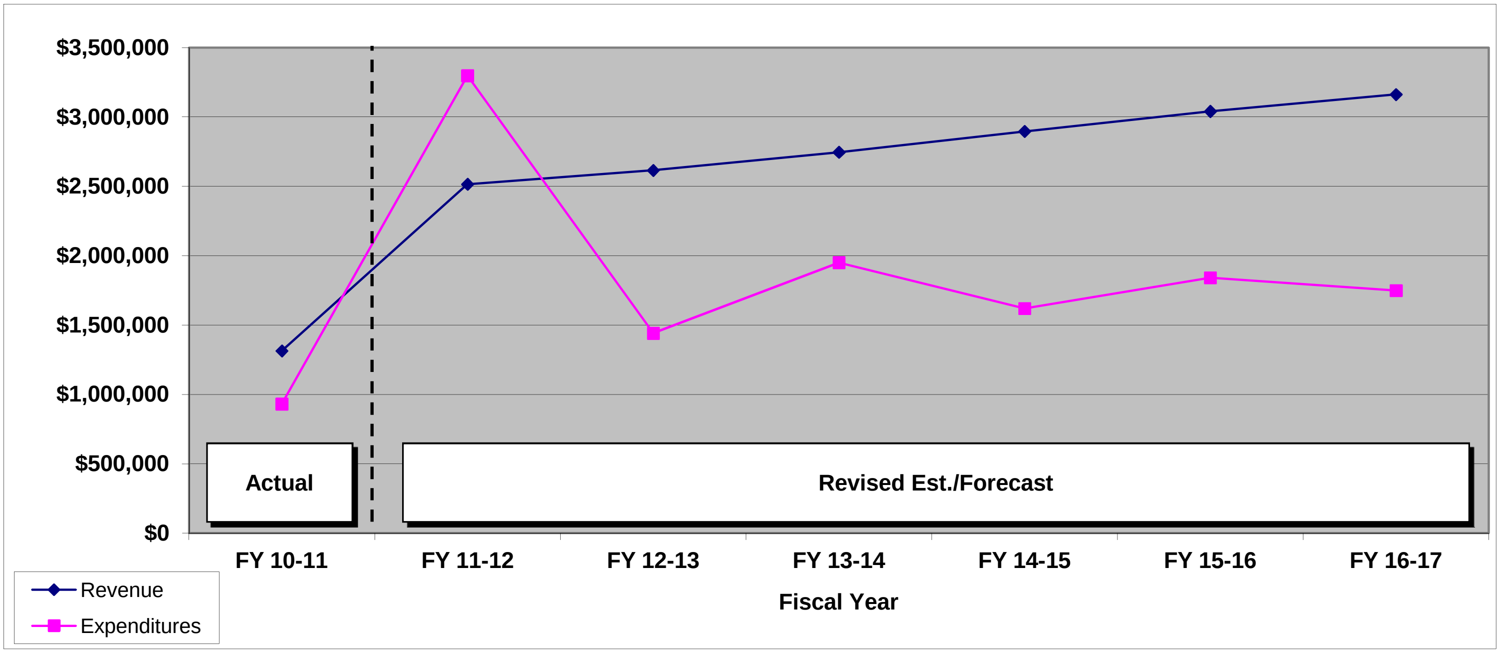
	2011 Actual	2012 Budget	2012 Revised	2013 Forecast	2014 Forecast	2015 Forecast	2016 Forecast	2017 Forecast
Local Taxes								
Primary Property Tax	9,516,013	10,038,102	10,038,102	10,339,245	10,546,030	10,756,951	10,972,090	11,191,532
Personal Property Tax	334,229	275,000	275,000	275,000	275,000	275,000	275,000	275,000
Local Sales Tax	7,438,624	4,470,000	6,000,000	6,120,000	6,242,400	6,367,248	6,494,593	6,624,485
Total Local Taxes	17,288,866	14,783,102	16,313,102	16,734,245	17,063,430	17,399,199	17,741,683	18,091,017
Intergovernmental Revenue								
State Sales Tax	1,213,412	3,289,692	3,289,692	3,421,280	3,592,344	3,789,923	3,979,419	4,138,596
State Income Tax	1,550,900	3,670,065	3,670,065	3,853,568	3,969,175	4,127,942	4,293,060	4,464,782
Vehicle License Tax	977,726	1,920,825	1,920,825	1,959,242	1,998,427	2,038,396	2,079,164	2,120,747
Total Intergovernmental	3,742,038	8,880,582	8,880,582	9,234,090	9,559,946	9,956,261	10,351,643	10,724,125
Licenses & Permits								
Permit Fees	360,176	295,050	295,050	295,050	295,050	295,050	295,050	295,050
Franchise Fees	316,395	290,000	290,000	290,000	290,000	290,000	290,000	290,000
Business Licenses	50,153	45,000	45,000	45,000	45,000	45,000	45,000	45,000
Total Licenses & Permits	726,724	630,050	630,050	630,050	630,050	630,050	630,050	630,050
Fees, Fines & Charges								
Magistrate Court Fines	461,373	500,000	500,000	500,000	500,000	500,000	500,000	500,000
Parks & Rec Fees	219,053	306,370	306,370	306,370	306,370	306,370	306,370	306,370
Library Fees	15,432	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Passport Fees	25,862	38,000	38,000	38,000	38,000	38,000	38,000	38,000
Public Safety Hearing Charges	154,461	305,200	305,200	305,200	305,200	305,200	305,200	305,200
Total Fees, Fines & Charges	876,181	1,159,570	1,159,570	1,159,570	1,159,570	1,159,570	1,159,570	1,159,570
Investment Earnings	126,128	210,000	210,000	210,000	210,000	210,000	210,000	210,000
Miscellaneous	748,981	75,600	75,600	75,600	75,600	75,600	75,600	75,600
Total Operating Revenue	23,508,918	25,738,904	27,268,904	28,043,555	28,698,596	29,430,680	30,168,546	30,890,362

CITY OF MARICOPA
PROUD HISTORY • PROSPEROUS FUTURE

General Fund Operating Expenditure Analysis - Status Quo

		2012						
	2011 Actual	2012 Budget	2012 Revised	2013 Forecast	2014 Forecast	2015 Forecast	2016 Forecast	2017 Forecast
Personnel								
Non-Sworn Personnel	4,589,345	4,736,093	4,646,624	4,739,556	4,858,045	4,979,496	5,103,983	5,231,583
Sworn Police	3,345,041	3,452,001	3,527,001	3,668,081	3,814,804	3,967,396	4,126,092	4,291,136
Sworn Fire	4,240,423	4,376,014	4,376,014	4,551,055	4,733,097	4,922,421	5,119,318	5,324,091
Overtime	950,941	768,658	768,658	799,404	831,380	864,636	899,221	935,190
Employee Expense Allowance	26,341	(43,761)	29,786	29,786	29,786	29,786	29,786	29,786
Group Insurance	2,122,810	2,245,342	2,236,832	2,415,779	2,609,041	2,817,764	3,043,185	3,286,640
Social Security	988,510	946,861	947,277	1,052,494	1,089,155	1,127,147	1,166,519	1,207,323
Retirement Contributions	1,285,427	1,419,626	1,419,842	1,698,512	1,727,562	1,862,659	2,007,132	2,161,664
Unemployment Compensation	41,635	39,565	39,375	39,375	39,375	39,375	39,375	39,375
Worker's Compensation	397,000	361,509	361,418	372,261	383,429	394,932	406,780	418,983
Total Personnel	17,987,473	18,301,908	18,352,827	19,366,304	20,115,675	21,005,612	21,941,392	22,925,771
Professional & Technical	3,913,036	2,905,075	3,141,146	3,219,675	3,284,069	3,349,750	3,416,745	3,485,080
Contracted and Other Services	2,356,477	3,628,722	3,590,187	3,297,241	3,363,186	3,430,450	3,499,059	3,569,040
Supplies	797,504	1,140,400	1,139,906	1,168,404	1,191,772	1,215,607	1,239,919	1,264,717
Annual Appropriation Debt				1,444,367	1,444,367	1,444,367	1,444,367	1,444,367
Contingency	-	3,200,227	1,958,728	3,200,000	3,200,000	3,200,000	3,200,000	3,200,000
Total Operating Expenditures	25,054,490	29,176,332	28,182,794	31,695,991	32,599,069	33,645,786	34,741,482	35,888,975

HURF Five-Year Forecasted Revenue, Expenditures and Fund Balance - Status Quo



	Actual	Revised Est.		Forecast				
	FY 10-11	FY 11-12		FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17
Revenue								
Intergovernmental Revenue	1,309,994	2,507,096	100%	2,607,380	2,737,749	2,888,325	3,032,741	3,154,051
Investment Earnings	3,287	7,500	0%	7,500	7,500	7,500	7,500	7,500
Miscellaneous	500		0%					
Total Operating Revenue	1,313,781	2,514,596	100%	2,614,880	2,745,249	2,895,825	3,040,241	3,161,551
Expenditures								
Personnel	534,743	659,486	20%	678,509	702,733	728,058	754,549	782,274
Professional & Technical	90	5,315	0%	5,448	5,557	5,668	5,781	5,897
Contracted and Other Services	347,356	682,572	21%	699,636	713,629	727,902	742,460	757,309
Supplies	38,501	2,811	0%	2,881	2,939	2,998	3,058	3,119
Capital Outlay & Equipment	10,529	1,946,520	59%	55,000	525,000	155,000	335,000	200,000
Total Operating Expenditures	931,219	3,296,704	100%	1,441,475	1,949,858	1,619,625	1,840,847	1,748,599
Excess/(Deficiency)	382,562	(782,108)		1,173,405	795,391	1,276,200	1,199,394	1,412,952
Fund Balance Restricted for Streets & Highways	2,514,988	1,732,880		2,906,285	3,701,677	4,977,876	6,177,270	7,590,222

Note 1: As HURF revenues are restricted to only street and highway purposes, the capital outlay is included in the expenditures and any remaining funds are available for both capital and non-capital purposes.